

DATE: April 11th, 2025
TO: SAA Board of Directors
FROM: Pieter Miller and Shelli Swanson
SUBJECT: April 16th, 2025 SAA Monthly Board Meeting

Please note that board member photos will be taken immediately following the board meeting.

Enclosed are items for your review prior to Wednesday's meeting. Please note that the meeting will be held in the **first-floor conference room, Hangar 600, 2720 Arnold Ct.** A map showing the location of Hangar 600 is enclosed in your board meeting packet. The meeting is also available via the following GoTo link. <https://meet.goto.com/salinaairport/salina-airport-authority-board-meeting>

Wednesday's meeting features agenda items that support Airport Authority STARS objectives:

Success

- Agenda Item #6 --STARS Lines of Effort: This update measures progress toward 2025 strategic goals, ensuring SAA remains on track and results-focused.

Rooted In Community

- Agenda Item #8 – RMA Lease Agreement Hangar 125: Leasing Hangar 125 to a long-standing tenant supports local aviation growth and strengthens community-based business relationships.

Trust

- Agenda Item #6 – KSANG Salina West Lease Agreement: This long-term partnership with the Kansas National Guard underscores mutual trust and commitment to strategic military development.

Safety

- Agenda Item #11 – USACE Agreement for PFAS Testing: Authorizing PFAS investigation activity demonstrates the Authority's proactive role in protecting health and environmental safety.

Please note the following agenda item comments.

Agenda Item #5 – Airport Activity, Scheduled Air Service and Financial Statement Reports for the Month Ending March 31st, 2025 (Miller and Swanson)

Airport Activity – Air Traffic (Miller)

The Salina air traffic control tower (ATCT) recorded 6,737 operations during March 2025, a 12% increase compared to the 6,007 operations in March 2024. First quarter operations totaled 17,073, which is slightly higher than the 16,704 operations recorded in the same period last year. While operations remain below the first quarter of 2024, the 2025 trend reflects a positive rebound in air traffic activity at

Airport Activity – Fuel Flowage (Miller)

Fuel flowage at the Salina Regional Airport totaled 349,376 gallons in March 2025, a 78% increase compared to 195,892 gallons in March 2024. Year-to-date, fuel sales reached 703,889 gallons, a 55% increase from the 453,894 gallons pumped in the first quarter of 2024. This strong growth is tied to continued military operations, commercial airline activity, and general aviation demand.

Airport Activity – Passenger Enplanements (Miller)

SkyWest Airlines enplaned 2,002 passengers in March 2025, compared to 1,058 passengers in March 2024. No charter enplanements were recorded in March, resulting in a total of 2,002 enplanements for the month—up from 1,655 in March 2024. Cumulative first quarter enplanements for 2025 reached 9,441, up significantly from 3,854 during the same period last year. These numbers highlight the continued strength of commercial air service at SLN and growing passenger demand.

Financial Reports – Comments and Notes (Swanson)

Highlights from the February financials include:

Cash in Bank:

- **Unrestricted Cash:** Increased to \$1,751,365 (Operating funds less security deposits returnable), up \$682,381 from February, due to reimbursements following the closing of the 2025 GO Temporary Notes.
 - **Current Restricted Funds:**
 - Bond Funds: Rose sharply to \$8.29M, primarily from the March 25 closing of the 2025-1 and 2025-2 GO Temporary Notes, which are funding Project 80 (\$6M), Hangar 125 Acquisition (\$460K), and MRO development at Hangar 959 (\$2M).
 - AIM Center Cash: Declined slightly to \$1.46M after prior disbursements.
 - Mill Levy Funds: Increased to \$2.62M, reflecting updated receipts.
 - Total Cash in Bank: Rose to \$14.28M, a 123% increase compared to February and up 7% YoY, driven by bond proceeds.
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Revenue Performance:

- **Year-to-Date Growth:**
 - Operating income increased 32% YoY, with total income YTD at \$1.07M, exceeding budget by 17%.
- **Airfield Revenue:**
 - Up 58% YoY, totaling \$524,732 YTD.
 - Driven by a 143% increase in landing fees and 59% growth in hangar rent, boosted by Fort Riley charters, military exercise (Jaded Thunder) and higher occupancy.
- **Building and Land Rent:**
 - Increased 8% YoY to \$476,335.
 - Tank rent rose 405% due to the new fuel farm.
 - Short-term leasing continues to trend under budget as leases shift to longer terms.

Expense Management:

- **Operating Expenses:** Up 5% YoY to \$893,893 YTD.
 - Maintenance Costs: Increased 19% YoY, particularly due to snow removal (+2,299%) and seasonal labor.
 - Administrative Expenses: Slightly declined YoY (-3%), with property insurance (+21%) and legal fees (+\$10,950) contributing to line-item increases. Airport promotion costs rose 78% YoY, driven by a major marketing push in support of the new Houston route launching May 2.
 - Overall: Total expenses remain below budget (95% YTD), with maintenance slightly over due to seasonal needs.

Net Operating Income (NOI):

- **YTD Net Ordinary Income:** Improved significantly to \$172,433, compared to a -\$44,918 loss at this time last year.

Other Income and Expenses:

- **Non-Operating Income:**
 - Capital Contributions: \$1.76M YTD, including \$1.66M ALOFT Grant and \$100K from Air Service Grants.
 - Asset Sale Gain: \$448K from a 20-acre land sale.
- **Debt and Interest:**
 - Interest Expense: Up 82% YoY to \$653,750, reflecting new debt service.
 - Depreciation: Increased to \$1M, up 23% YoY.

Capital Projects:

- **Significant Capital Spending in March:**
 - Project 80: \$783K
 - Hangar 125 Acquisition: Closed March 27 for \$437K. (Sale price was \$450,000 with a budget of \$460,000, however we received credit in the sale for land rent and property taxes.).
 - Terminal Bldg. Waterline relocation (\$157K)
 - North Ramp Development (Hangar 959 MRO Tail Dock): \$324K
 - AIM Center equipment including aircraft scales and flight line test kit (\$181k)

Summary:

The March financials reflect a solid fiscal position, with strong YoY income growth, stable operating performance, and a major cash position increase from new bond proceeds. The successful closings of the

2025-1 and 2025-2 GO Temp Notes on March 26, followed by the Hangar 125 acquisition on March 27, mark significant milestones in the Authority’s long-term development strategy, particularly for MRO infrastructure expansion and industrial center growth.

Financial Reports – March Significant Capital Expenditures/Payables Report Enclosed

Financial Reports – Accounts Receivable Past Due 31 days or more as of April 11, 2025

(Swanson)

Account	Amount	Days	Comments
Daws, Inc.	\$1,875	31>90	Land Rent

Agenda Item #6 –STARS Lines of Effort 1st Quarter 2025 Update (Miller)

Enclosed is the STARS Lines of Effort update for 1st quarter 2025. Staff and I will cover the progress made towards completion.

Agenda Item #7 – Quarterly financial 10-year trend and capital improvement history (Swanson)

Shelli Swanson will present and review the Airport Authority’s 10–year financial trend analysis for Q1 2025. The trend analysis provides a basis to determine if the SAA is meeting financial goals and objectives.

Agenda Item #8 – Consideration of RMA Engineering Lease Agreement for Hangar 125 (Swanson)

Current airport tenant, RMA Engineering LLC, has requested to lease Hangar 125, located at 3148 Arnold Avenue. The facility is approximately 8,764 SF including 8,182 SF of hangar space 582 SF of office space, a 12,000-gallon underground fuel storage tank, and a small metal building with a fuel dispenser system monitored by a Veeder-Root console. The premises will be used by RMA for aircraft storage, charter, and taxi operations.

Hangar 125 was originally constructed in 1994 by Blue Beacon International, Inc., and has since supported a variety of aviation-related activities. Most recently, the hangar and associated improvements were owned by Central States Enterprises LLC, under the direction of Roger Sanborn. The Salina Airport Authority finalized the purchase of the hangar and associated leasehold improvements from Central States Enterprises on March 27, 2025, in preparation for re-tenanting the space.

RMA Engineering is relocating its operations on the airfield from its current space in Hangar 506-2. A companion agenda item will follow this lease agreement to terminate RMA’s current lease for Hangar 506-2. The relocation allows RMA to consolidate its operations into a facility better suited to its long-term needs and accommodate a King Air 350.

The proposed lease for Hangar 125 has a primary term of ten (10) years, effective May 1, 2025, through April 30, 2035, with two (2) additional ten-year renewal options. Monthly base rent is set at \$4,500, with biennial adjustments based on changes to the U.S. Consumer Price Index (CPI). The lease includes a \$4,500 security deposit and provides that RMA will be responsible for applicable taxes, insurance,

utilities, and maintenance.

An independent appraisal commissioned by the Authority in August 2024 determined the market value of the leasehold interest to be \$575,000, (SAA's acquisition cost was \$450,000 plus ~\$6,106 in closing costs and legal fees) providing key background and justification for lease terms. The report also noted the hangar's sound structural condition and documented its features, including large aircraft-access doors and a fueling system.

Recommendation: Approval of the lease agreement with RMA Engineering LLC for Hangar 125 and authorize Chair Boos to execute the agreement.

Agenda Item #9 – Consideration of RMA Lease Termination Agreement for Hangar 506
(Swanson)

In connection with Agenda Item #8, which proposes a new long-term lease agreement with RMA Engineering LLC for Hangar 125 (3148 Arnold Avenue), the Authority is also requesting approval of a lease termination agreement for Hangar 506-2, located at 2010-A Kneubuhl Ct. This action supports RMA's relocation into a larger facility to accommodate the delivery of a new aircraft and expanded operational needs.

The current lease for Hangar 506-2 was originally executed on August 31, 2021, and was most recently renewed on September 28, 2023. Under the terms of the proposed termination agreement, RMA will vacate and return the premises to the Authority by April 30, 2025, in broom-clean condition, free of personal property, and in good repair, with reasonable wear and tear excepted.

The agreement includes a mutual release of future obligations once all outstanding rent, fees, or damage costs are satisfied. This transition ensures continuity of operations for RMA at the Salina Regional Airport while enabling the Authority to re-market Hangar 506-2 for future aviation use.

The release of this facility reflects the Authority's ongoing commitment to aligning tenant needs with available facilities, thereby maximizing operational efficiency and asset utilization across the airfield.

Recommendation: Approve the Lease Termination Agreement with RMA Engineering LLC for Hangar 506-2, effective April 30, 2025, and authorize Chair Boos to execute the agreement.

Agenda Item #10 – Consideration of AIP Terminal Building Construction Change Order
(Miller/Cunningham)

The original bid from Icon Structures for the Salina Regional Terminal Expansion project included a letter stating exclusions for the fire service line that is necessary for the new fire suppression. The issued for bid plans did not include information for size, length, or location to tie into the existing waterline because the new waterline was being designed as part of a separate project to relocate the waterline that existed in the area of the terminal expansion. With the completion of the waterline relocation project, Icon and its subcontractor were able to assess and provide costs for installing the new fire service line and drain line for the fire riser room.

CHANGE ORDER LINE ITEMS:

PCO # 001: 6" Site Fire Line

#	Budget Code	Description	Amount
1	22-220500.S PLUMBING.Subcontract Commitments	6" Fire Line Service from tap to 12" AFF in fire riser room by TSA SSCP	\$32,523.00
2	22-220500.S PLUMBING.Subcontract Commitments	Drain line to existing main	\$2,990.00
Subtotal:			\$35,513.00
GC Insurance (1.00%):			\$355.13
Fee (10.00%):			\$3,586.81
Bond (0.80%):			\$315.64
Grand Total:			\$39,770.58

Recommendation: Approval of Change Order #1 from Icon Structures for installation of a 6" fire service line and 4" sanitary sewer line in the amount of \$39,770.58, and authorize the executive director to sign the change order.

Agenda Item #11 – Consideration of Kansas Army National Guard AASF Salina West Lease Agreement (Miller)

Key Lease Terms

- **Location:** Approximately 100 acres in the SLN West development area
- **Annual Rent:** \$7,500
- **Lease Term:** 49 years, with two optional 25-year extensions
- **Purpose:** Construction and operation of KSARNG AASF #2 and AFRC
- **Site Sale Option:** Available pending FAA Deed of Release and FAA-approved appraisal

In April 2024, the Salina Airport Authority (SAA) issued a Letter of Intent (LOI) to the Kansas National Guard (KSNG) and the Kansas Military Board (KMB) proposing a long-term lease of land at the Salina Regional Airport's SLN West development area. The LOI was accepted and signed in July 2024, establishing a framework for collaboration on the development of Kansas Army Aviation Support Facility (AASF) #2 and an Armed Forces Reserve Center (AFRC).

This agreement sets the stage for long-term military infrastructure development at Salina West. KSARNG's vision includes full buildout of the site over time, encompassing not only the AASF and AFRC, but also a future Unspecified Minor Military Construction (UMMC) project to accommodate assault aircraft, a new Salina Readiness Center, and a Close-In Training Area (CITA) to support squad-level military training and aviation operations.

The KSARNG is currently working to secure placement of the project into the FY 2032 Future Years Defense Program (FYDP). Depending on available federal resources and support from the Kansas congressional delegation, the timeline for development could be accelerated. Once included in the FYDP, the Army National Guard G9 will grant design authority, followed by bid authority and construction authorization once a general contractor is selected and a Notice to Proceed is issued.

To support this effort, the SAA will update the 2014 Airport Master Plan to include the KSNG facilities, ensuring consistency with FAA airport design standards and airspace requirements. The SAA will also seek funding and manage the construction of required streets and utilities and will provide the KSNG with all relevant environmental data for the site.

The LOI also outlines an option for KSNG and KMB to purchase the leased property, pending a successful FAA Deed of Release and FAA-approved appraisal. Until construction begins, the SAA will continue standard site maintenance, including mowing and agricultural operations.

This partnership reflects the strategic intent to expand the Salina Regional Airport's role in national defense and training support and opens the door for future military and aviation growth at SLN West.

Recommendation: Approve the general terms of the lease agreement, with final lease provisions to be negotiated by Salina Airport Authority staff, representatives of the Kansas National Guard, and legal counsel and authorize the Chair of the Salina Airport Authority Board of Directors to execute the finalized lease agreement on behalf of the Authority, subject to approval of the finalized lease agreement by the Executive Director and legal counsel.

Agenda Item #12 – Consideration of Army Corp of Engineers Right of Entry Agreement for PFAS testing (Miller)

The Salina Airport Authority (SAA) has been asked to consider a Right-of-Entry (ROE) agreement with the U.S. Army Corps of Engineers in support of a federal Per- and Polyfluoroalkyl Substances (PFAS) remedial investigation related to the Kansas Army National Guard's Army Aviation Support Facility (AASF) at the Salina Regional Airport. The ROE would grant access to specific parcels of land located upgradient from the AASF, where the Army Corps is investigating potential PFAS migration pathways.

Key points of the ROE:

- **Purpose & Scope:** The ROE authorizes Army Corps personnel and contractors to perform water, soil, and sediment sampling, and to install and monitor groundwater wells as needed to support the PFAS investigation.
- **Duration:** The agreement would be effective for up to 24 months from the date of execution or for the full duration of the investigative phase, whichever is longer. The SAA may terminate the agreement after 24 months with 30 days' written notice.
- **Access & Coordination:** All activities must be coordinated with the SAA at least seven days in advance and conducted in a manner that does not interfere with airfield operations. The SAA retains the right to be present during fieldwork and to request split or independent samples.
- **Restoration & Liability:** The Army Corps is responsible for site restoration, including sealing wells and closing borings. Any damage to SAA property will be repaired or settled, subject to the availability of federal appropriations.
- **Insurance & Cost:** All work is to be performed at no cost to the SAA. Contractors must maintain appropriate liability and workers' compensation insurance, naming the SAA as an additional insured.

- **Environmental & Legal Review:** As part of the broader Schilling Remediation Project, Salina Public Entities and their environmental counsel reviewed the draft ROE and submitted recommended revisions. Because the ROE is based on a standard U.S. Army Corps of Engineers template, direct edits to the agreement are limited. However, all requested changes and clarifications will be addressed in the project's Statement of Work (SoW), which will be incorporated by reference into the final ROE.

This agreement enables the Army Corps to advance its investigation of potential PFAS migration while maintaining safeguards for airport operations and property interests.

Recommendation: Approve the Right of Entry Agreement between the Salina Airport Authority and the U.S. Army Corps of Engineers for the purpose of conducting PFOS/PFAS remedial investigation activities, contingent upon review and incorporation of updated Statement of Work recommendations and authorize the Chair of the Salina Airport Authority Board of Directors to sign subject to approval of the finalized Right of Entry Agreement by the Executive Director and legal counsel.

Agenda Item #13 – Credit Card Fee Policy (Swanson)

The Salina Airport Authority continues to experience increased use of credit card payments for services such as terminal use, landing fees, hangar and other rental charges. Currently, the Authority absorbs all credit card processing costs. As credit card volume grows, these fees have become a more significant operating expense.

In 2025, we are on pace to incur approximately \$35,600 in credit card processing fees. This estimate is based on:

- An average of 35 credit card transactions per month
- An average transaction size of \$2,150
- An effective merchant processing rate of 3.45% + \$.15/transaction

It is increasingly common for local governments and airport operators to pass along credit card fees to the customer. Notably, the City of Salina currently passes through such fees. This practice improves cost recovery while continuing to provide the convenience of card payments to tenants and users.

Proposed Changes:

1. Addition of Credit Card Processing Fee
 - Description: Fees charged for paying with credit card
 - Amount: *Actual cost*, as determined by the credit card processor (e.g., percentage of sale or flat per-transaction fee)
2. Removal of Fax Services Section
 - Fax services are no longer offered, and fax equipment has been fully decommissioned

These changes are reflected in the revised "Other Income Fee Schedule – Revised April 16, 2025" included in this packet.

Recommendation: Approve the revised 2025 Other Income Fee Schedule with the addition of the credit card processing fee and the removal of the obsolete fax services.

Please let us know if you have any questions you would like us to prepare for in advance of the meeting.

SALINA AIRPORT AUTHORITY REGULAR BOARD MEETING
Hangar H600, First Floor Conference Room
2720 Arnold Court

April 16, 2025 – 8:00 AM

AGENDA

Call to Order

1. Call to order, determine that a quorum is present and confirm that the meeting notice has been published. (Boos)
2. Recognition of guests. (Boos)
3. Additions to the agenda and agenda overview. (Miller)

Action Items:

4. Approval of the minutes of March 19, 2025 regular board meeting and the March 24, 2025 SCEDO annual partner meeting. (Boos)
5. Review of airport activity and financial reports for the month ending March 31st, 2025 (Miller/Swanson)
6. STARS Lines of Effort 1st Quarter 2025 Update (Miller)
7. Quarterly financial 10-year trend and capital improvement history (Swanson)
8. Consideration of RMA Engineering Lease Agreement for Hangar 125 (Swanson)
9. Consideration of RMA Lease Termination Agreement for Hangar 506 (Swanson)
10. Consideration of AIP Terminal Building Construction Change Order (Miller/Cunningham)
11. Consideration of Kansas Army National Guard AASF Salina West Lease Agreement (Miller)
12. Consideration of Army Corp of Engineers Right of Entry Agreement for PFAS testing (Miller)
13. Update to the 2025 Budget Other Income Fee Schedule (Swanson)
14. Strategic Planning Session Date Selection (Miller)

Staff Reports:

- Terminal Building Update (Miller/Cunningham)
- Website Update (Miller/Windhorst)



Executive Session: (Boos)

15. An executive session of the board of directors to discuss legal considerations relating to the MRO Hangar development.

I move the board recess into executive session for ____ minutes to discuss with legal counsel the subject of legal considerations and points of negotiation relating to MRO hangar development based upon the need for consultation with an attorney for the public body which would be deemed privileged in the attorney-client relationship pursuant to K.S.A. 75-4319(b)(2). The open meeting will resume in this room at ____ a.m.

Airport Authority board action following the executive session may or may not occur.

16. An executive session of the board of directors to discuss confidential proprietary information relating to financial affairs of a corporation.

I move the board recess into executive session for ____ minutes to discuss the subject of confidential proprietary information relating to a corporation based upon the need to discuss data relating to financial affairs of corporations, partnerships, trusts, and individual proprietorship pursuant to KSA 75-4319. Open meeting will resume in this room at ____ a.m.

Airport Authority board action following the executive session may or may not occur.

Directors' Forum: (Boos)

Visitor's Questions and Comments: (Boos)

Announcements: (Windhorst)

Adjournment: (Boos)



**MINUTES OF THE ANNUAL MEETING
OF THE SALINA AIRPORT AUTHORITY BOARD OF DIRECTORS
MARCH 19, 2025
HANGAR 600, ROOM 100**

Call to Order

Vice-Chair Boos called the board meeting to order at 8:00 a.m. and confirmed that a quorum was present. Business and Communications Manager Kasey Windhorst confirmed that the board meeting notice and packet were published and distributed on Friday, March 14, 2025.

Attendance

Directors Boos, Roberg and Bunns attended in person; Directors Commerford and O'Brien attended remotely (VTC). Attending in person were Executive Director Pieter Miller; Director of Administration and Finance Shelli Swanson; Director of Facilities and Construction Maynard Cunningham; Business and Communications Manager Kasey Windhorst; Airport Administration Specialist Michelle Moon; and Attorney Greg Bengtson. Guests in attendance: Cody Heiman, First Bank Kansas. Guests attending remotely; Gary Foss, ArkStar.

Election of Officers

Director Boos presented the following slate of officers for 2025-2026.

Slate of Officers 2025 - 2026

Chair	Donald Boos
Vice-Chair	Ryan Commerford
Secretary	Michael Bunn
Treasurer	John O'Brian
Past Chair	Tod Roberg

Director Roberg moved to approve the sale of officers as presented. Director Bunn seconded the motion. Vote was in favor, 5-0.

Agenda

Executive Director Miller provided a review of the meeting's agenda, noting no additions or changes.

Minutes

Director Roberg moved to accept the minutes of the meetings of February 19, 2025, regular board meeting and March 5, 2025, special board meeting. Director Commerford seconded the motion. Motion passed 5-0.

Airport Activity

Miller presented the activity report for calendar year 2024. Air operations for 2024 reached 66,189, a decrease of 19% from the 2023 total of 81,719. Miller noted that the difference is likely the number of military personnel boarding and disembarking in 2023 for a large training event. Miller stated that air traffic for SLN remains strong, with preliminary data indicating a potential rebound. Fuel flowage was up a total of 7% for 2024. Fuel consumption, inclusive of commercial, military and general aviation flights, was 2,267,515 gallons for 2024, compared to 2,121,949 gallons in 2023. Passenger enplanements for SkyWest for 2024 totaled 25,326 (19,335 passengers on United commercial flights; 5,991 charter flight passengers). This is a significant increase over 2023 at 15,734 passengers, indicating the success of SkyWest's regional service.

Statistics for the month of February 2025 included air traffic up 5% over February 2024, fuel flowage for the same period was up 9%, and passenger enplanements increased by 7%.

Financial Review

Swanson reviewed the February 2025 financials noting that activity was primarily focused on capital investments and strong revenue growth. Swanson noted that unrestricted cash was down to \$1,234,596 due to property liability insurance premiums and to capital expenditures that will be reimbursed following closing for the general obligation temporary notes. Bond funds are down as the applicable projects are completed. Airfield Revenue is up, and revenue generated from building and land rent is up due to the use of the newly completed fuel farm and occupancy of facilities. Expenses are up 23% year-over-year due to maintenance and snow removal related expenses. Increases of 9% in administrative expenses are due to new advertising efforts for Houston flights as well as increases in insurance. Net operating income is \$16,762 with a total net income of \$1.62 MM, including grant funding and asset sales. Swanson reviewed the accounts receivable report for the board, noting several outstanding accounts have been resolved. Director Boos instructed staff to file the financials for audit.

Board Liaison Assignments

Miller presented the following list of proposed affiliated board liaison assignments, noting the practice of rotating board member duties so that the board is well versed in activities.

Affiliated Board Liaison Assignments

AIM Center Steering Committee (SAA board liaison)	John O'Brien
Salina Area Chamber of Commerce Board of Directors (SAA board liaison)	Donald Boos
Schilling Project Executive Group (SAA board liaison)	Ryan Commerford
Salina Community Economic Development Organization (SAA board liaison)	Michael Bunn

Director Roberg moved to accept the affiliated board liaison assignments for the 2025-2026 term of the Salina Airport Authority Board as presented. Director Bunn seconded the motion. The vote passed unanimously. Miller will meet with each director to review their assigned committee prior to the next meeting.

Consideration and approval of Resolution 25-04 designating the various bank depositories of the Salina Airport Authority

Swanson reviewed the practice of signing bank cards by board members, noting that it was previously necessary for all board members to have signatures on file. Standard practice has changed, and the resolution adapts to current requirements. Director Roberg moved to approve Resolution 25-04; Director Commerford seconded the motion. Motion passed 5-0.

Review of 2024 Air Service Activity for Salina Regional Airport

Miller introduced Gary Foss, SAA air service consultant, to the board. Foss provided a comprehensive review of SkyWest activity for 2024 at SLN, highlighting marketing activity and overnight maintenance. Foss outlined projections for 2025 and development of the SLN-IAH route.

Consideration of Addendum and Escrow Agreement to the Contract of Purchase of Ground Lease Improvements from Central States Enterprises, LLC

Miller reviewed SAA Resolution 24-11 for the acquisition of the hangar located at 3148 Arnold Ave. and the sales agreement approved at the December 18, 2024, board meeting. The owner discovered a claim against the property and is working to resolve the matter. The addendum and escrow agreement under consideration will facilitate the completion of the transaction while ensuring clear title for the SAA, extending the closing date to March 27, 2025, and establishing an escrow process for the purchase funds.

Director Roberg moved to approve the Addendum and Escrow Agreement between the Salina Airport Authority (Buyer), Central States Enterprises, LLC (Seller), and Land Title Services, Inc. (Escrow Agent), extending the closing date and establishing an escrow process for the purchase funds, authorizing Chair Boos to sign the Addendum and Escrow Agreement, along with any related documents necessary to facilitate the transaction. Director O'Brien provided the second. Motion passed 5 – 0.

SAA Board Member Conflict of Interest Education/Training

Board attorney Greg Bengston distributed and discussed City of Salina Resolution 17-7463 as the guidelines to board members regarding conflict of interest. Bengston provided examples and discussed the required disclosure methods. Each board member signed the Code of Ethics statement.

Staff Reports

Terminal Building Update

Cunningham reported to the board that the terminal building remodel project was on schedule. The temporary sidewalk will be finished, and the temporary terminal gate will be in use beginning Friday, March 21, 2025. Demolition begins the following Monday. Miller noted that the security cameras are relocated, and the flight information display monitors are moved and rewired.

Website Update

Windhorst provided an update on the website redevelopment project to the board. Contract documents with CivicPlus have been executed. Windhorst reviewed the timeline for the new website. The goal is to launch the third quarter of 2025.

Executive Session

At 9:24 a.m., Director Boos made a motion to recess into executive session for thirty (30) minutes to discuss with legal counsel the subject of legal considerations and points of negotiation relating to MRO hangar development based upon the need for consultation with an attorney for the public body which would be deemed privileged in the attorney-client relationship pursuant to K.S.A. 75-4319(b)(2). The open meeting will resume in the board meeting room at 9:54 a.m.

Director Roberg seconded the motion, and the vote passed unanimously.

The open meeting resumed at 9:54 a.m.

At 9:55 a.m., Director Boos made a motion to recess into executive session for fifteen (15) minutes to discuss with legal counsel the subject of legal considerations and points of negotiation relating to MRO hangar development based upon the need for consultation with an attorney for the public body which would be deemed privileged in the attorney-client relationship pursuant to K.S.A. 75-4319(b)(2). The open meeting will resume in the board meeting room at 10:10 a.m.

Director Roberg seconded the motion, and the vote passed unanimously.

The open meeting resumed at 10:10 a.m.

Directors' Forum

Director Commerford requested additional information on the upcoming Salina Community Economic Development Organization Annual Member/Partner Meeting. Staff will distribute the draft agenda.

Director Boos requested a Strategic Planning Meeting to be held in May. Staff will poll members and schedule a date for the meeting.

Announcements

Windhorst reviewed the dates of upcoming SAA board meetings and SCEDO partner meeting. Windhorst commented that board photos are scheduled following the April 16 board meeting.

Director Roberg moved to adjourn the meeting, seconded by Director Bunn. The motion passed 5-0. The meeting adjourned at 10:15 a.m.

Minutes approved at the April 16, 2025, board meeting.

Kasey L. Windhorst, Board Clerk

(SEAL)

**MINUTES OF THE SALINA COMMUNITY ECONOMIC DEVELOPMENT ORGANIZATION
ANNUAL MEMBER / PARTNER MEETING
MARCH 24, 2025
SALINA AREA CHAMBER OF COMMERCE – VISIT SALINA ANEX**

Call to Order

SCEDO Chair Rob Exline opened the meeting at 1:30 p.m.

Attendance

Salina Airport Authority Board Directors Boos, O'Brien, Bunn attending in person. Direct Commerford attended remotely (VTC), for the quorum. Also attending: Executive Director Pieter Miller; Director of Facilities and Construction Maynard Cunningham; Airport Administration Specialist Michelle Moon. Greg Bengston attended in his capacity as legal counsel for the City of Salina and as legal counsel for the airport authority. The board meeting notice was published Wednesday, March 19, 2025.

Agenda

The agenda was presented via handout.

Chair Exline introduced Salina Community Economic Development Organization Executive Director, Mitch Robinson.

2025 Salina EDO Member / Partner Meeting – Economic Development Collaboration

Robinson reviewed the original terms of the partnership agreement, highlighting the rolls, duties and responsibilities of each entity. Robinson charted the financial contributions for the operational period 2016 - 2025 and provided balance sheet reports for 2024 and 2023.

Robinson presented the EDO successes for the previous plan period (2016 – 2025). Thirteen separate businesses were highlighted as being a direct result of the combined recruiting efforts of EDO members and programs. The total investment by the new businesses in Salina was \$845.8 Million, resulting in 993 new jobs. Robinson highlighted the StartUp Salina program by recognizing the winners of the Charlie Walker Pitch Competition 2022 – 2024.

Robinson reviewed the focus of the next agreement period. Defined by the strategic plan developed March 20, 2025, future EDO goals are business retention, continued workforce development and recruiting, digital marketing of Salina, infrastructure support, and targeted marketing.

Robinson opened the floor to questions and comments.

- Robinson stated that the speaker is engaged for the 10-year luncheon and that the date and venue will be announced soon.
- Robinson stated that the Annual Member / Partner Meeting was per the new agreement. The title of the meeting may change but will occur annually.
- Robinson reflected that for the combined total of \$3,360,000 contributed by the partner members over the previous 10 years, the return on investment is approximately 2:1 (\$2.00 returned per \$1.00 contributed). City personnel stated that the return would continue through realized taxes and payroll.
- Bengston noted that the rationale for developing the new agreement was to align the budget submittal timing for the EDO with the operating budget cycle of the partner members. Robinson

stated that the EDO would have the budget for 2026 presented to the partner members April 1, 2025, or as soon thereafter as possible.

- City and Chamber representatives noted that the original goal of providing more housing and childcare options is reached.

As no further questions or comments were presented, Exline declared the meeting adjourned at 2:30 p.m.

Minutes approved at the April 16, 2025 board meeting.

Kasey L. Windhorst, Board Clerk

SALINA AIRPORT AUTHORITY

AIRPORT ACTIVITY REPORT

2025

AIR TRAFFIC/ATCT

March, 2025	6,737 Operations
	737 Instrument Operations
	513 Peak Day
March, 2024	6,007 Operations
	676 Instrument Operations
	514 Peak Day
January 2025 - March 2025	17,073 Operations
January 2024 - March 2024	16,704 Operations
January 2023 - March 2023	20,203 Operations

FUEL FLOWAGE

March, 2025	349,376 Gallons
March, 2024	195,892 Gallons
January 2025 - March 2025	703,889 Gallons
January 2024 - March 2024	453,894 Gallons
January 2023 - March 2023	462,144 Gallons

		Avflight	
		Military/Gov't	Self-fuel
KSU-S	Avflight Salina	Portion	Station Portion
8,193	341,183	113,954	394
10,149	185,743	67,030	131
23,423	680,466	186,275	1,000
25,758	428,136	121,679	260
31,250	430,894	87,320	628

SkyWest Airlines

ENPLANEMENTS	DEPLANEMENTS	TOTAL
March, 2025	2,002 Passengers	4,022
March, 2024	1,058 Passengers	2,008
January 2025 - March 2025	5,299 Passengers	
January 2024 - March 2024	2,634 Passengers	
January 2023 - March 2023	3,058 Passengers	

ENPLANEMENTS - Charter Flights

March, 2025	0 Passengers
March, 2024	597 Passengers
January 2025 - March 2025	4,142 Passengers
January 2024 - March 2024	1,220 Passengers
January 2023 - March 2023	263 Passengers

TOTAL ENPLANEMENTS - Scheduled Flights & Charter Flights

March, 2025	2,002 Passengers
March, 2024	1,655 Passengers
January 2025 - March 2025	9,441 Passengers
January 2024 - March 2024	3,854 Passengers
January 2023 - March 2023	3,321 Passengers

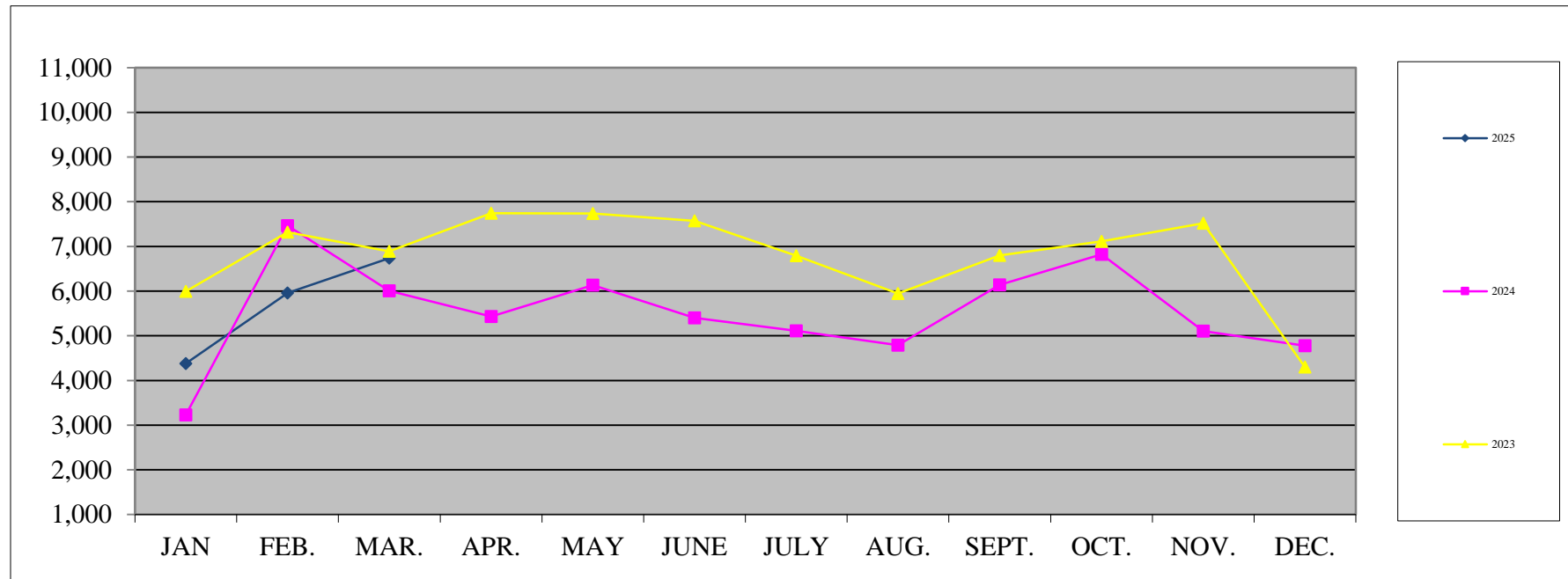
AIRPORT TRAFFIC RECORD

2024 - 2025

	ITINERANT					LOCAL			
	AC	AT	GA	MI	Total Itinerant	Civil	Military	Total Local	Total Operations
2025									
January, 25	162	752	1,095	215	2,224	1,846	310	2,156	4,380
February, 25	131	1,246	1,230	175	2,782	3,022	152	3,174	5,956
March, 25	148	1,153	1,347	488	3,136	3,414	187	3,601	6,737
April, 25									
May, 25									
June, 25									
July, 25									
August, 25									
September, 25									
October, 25									
November, 25									
December, 25									
Totals January - March	441	3,151	3,672	878	8,142	8,282	649	8,931	17,073
2024									
January, 24	126	861	482	240	1,709	1,448	74	1,522	3,231
February, 24	138	1,905	818	182	3,043	4,166	257	4,423	7,466
March, 24	143	1,364	772	302	2,581	3,254	172	3,426	6,007
April, 24									
May, 24									
June, 24									
July, 24									
August, 24									
September, 24									
October, 24									
November, 24									
December, 24									
Totals January - March	407	4,130	2,072	724	7,333	8,868	503	9,371	16,704
Difference	34	-979	1,600	154	809	-586	146	-440	369
YTD % Change	8%	-24%	77%	21%	11%	-7%	29%	-5%	2%
Legend:	AC: Air Carrier		AT: Air Taxi						
	GA: General Aviation		MI: Military						

AIR TRAFFIC

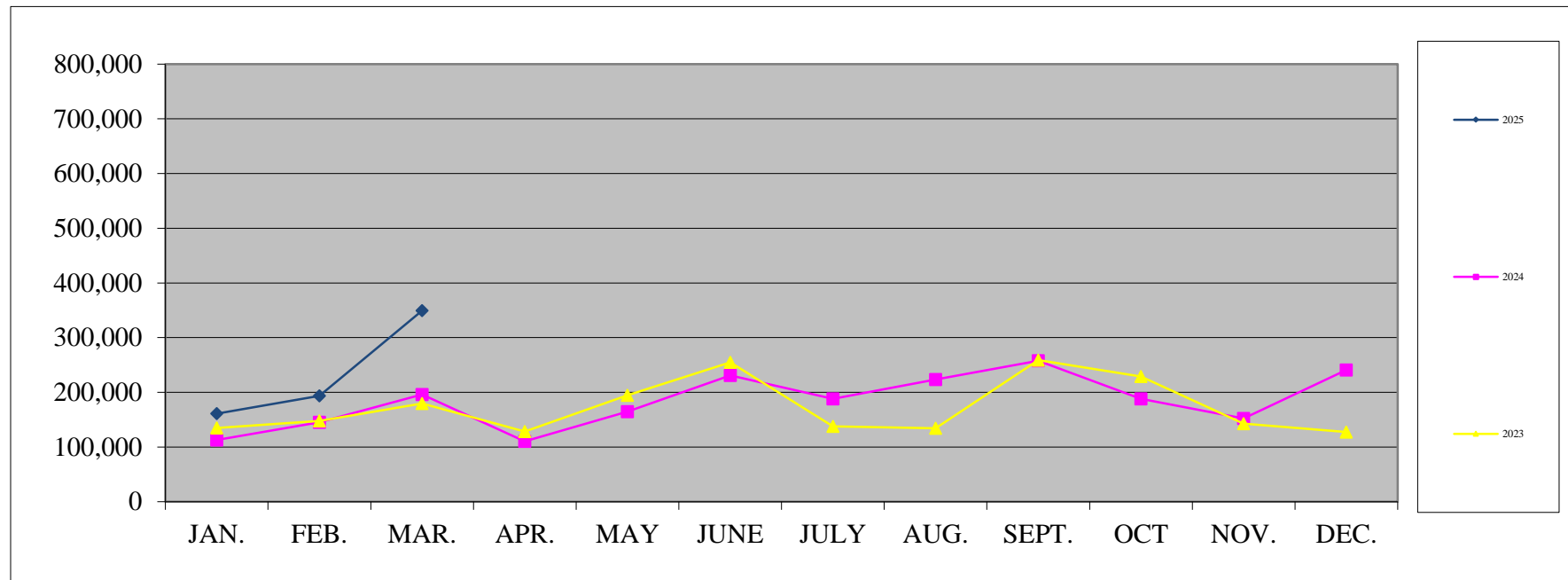
	<u>JAN</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2025	4,380	5,956	6,737										17,073
2024	3,231	7,466	6,007	5,430	6,133	5,403	5,110	4,787	6,142	6,822	5,103	4,778	66,412
2023	5,993	7,320	6,890	7,743	7,734	7,572	6,791	5,945	6,801	7,112	7,521	4,297	81,719
2022	4,764	6,260	6,557	4,258	5,965	6,660	4,613	4,040	7,352	8,289	5,940	3,564	68,262
2021	3,996	5,989	7,688	8,739	6,570	7,142	7,230	6,181	7,206	7,958	6,808	5,463	80,970
2020	3,109	6,494	2,841	1,398	2,614	5,846	5,399	7,318	7,550	8,532	5,078	4,269	60,448
2019	3,102	4,852	6,848	8,225	6,328	8,541	8,051	5,520	7,187	7,240	6,072	4,587	76,553
2018	3,418	4,601	6,312	5,510	5,094	6,865	6,865	4,910	6,336	9,974	5,317	4,091	69,293
2017	3,539	6,598	5,329	5,340	4,253	4,338	3,613	4,717	7,081	6,177	6,062	4,094	61,141
2016	4,422	7,789	7,962	7,312	6,898	8,011	5,877	4,789	7,593	6,052	5,458	4,948	77,111
2015	6,918	7,133	8,557	8,870	8,022	7,268	8,089	5,426	8,846	11,367	8,753	7,101	96,350



FUEL FLOWAGE

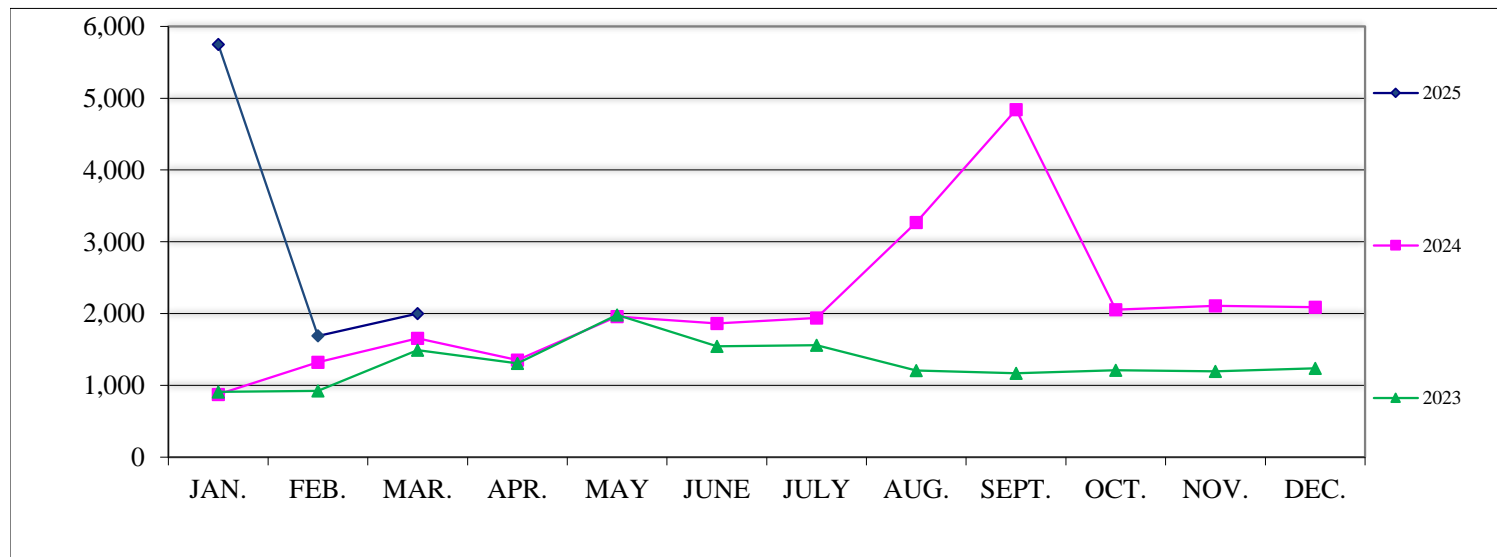
Gallons of Fuel Sold at SLN

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2025	160,970	193,543	349,376										703,889
2024	112,666	145,336	195,892	110,346	164,602	230,822	187,920	223,648	257,721	188,094	152,323	240,849	2,210,220
2023	134,955	147,775	179,414	128,122	194,746	254,599	137,603	134,249	258,893	228,702	142,909	127,411	2,069,378
2022	151,697	200,550	418,947	132,791	132,881	193,611	104,328	103,932	434,725	147,216	227,214	123,281	2,371,173
2021	118,269	145,726	209,376	127,107	171,289	159,725	236,452	226,367	171,259	199,197	160,279	171,150	2,096,198
2020	118,337	341,329	124,865	56,765	90,326	105,987	142,234	692,613	128,710	208,081	170,893	114,869	2,295,009
2019	156,531	183,334	150,881	119,745	172,835	157,376	111,147	645,834	161,888	223,382	108,525	87,182	2,278,659
2018	74,807	186,507	172,561	154,513	131,941	367,663	288,977	303,273	348,454	161,563	125,129	99,437	2,414,825
2017	115,075	588,072	203,387	149,134	143,801	211,351	160,134	126,751	418,616	172,614	200,050	133,173	2,622,158
2016	80,221	136,763	130,990	94,673	153,410	132,964	208,846	375,330	137,906	126,983	100,764	182,062	1,860,912
2015	176,746	188,406	290,470	132,543	128,100	126,428	237,782	108,581	143,816	717,601	147,853	89,277	2,487,603



ENPLANEMENTS

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2025	5,751	1,688	2,002										9,441
2024	875	1,324	1,655	1,352	1,958	1,861	1,939	3,269	4,840	2,056	2,108	2,089	25,326
2023	910	922	1,489	1,307	1,982	1,544	1,558	1,209	1,167	1,212	1,195	1,239	15,080
2022	1,833	2,815	1,815	1,634	1,813	2,458	2,157	1,109	1,486	1,338	1,339	1,386	20,252
2021	638	548	909	904	2,151	1,979	2,379	1,859	2,050	2,182	1,949	2,032	19,407
2020	1,232	4,716	2,219	52	105	338	392	1,705	552	624	602	628	10,561
2019	996	1,659	1,698	1,548	1,865	1,727	2,065	2,556	1,540	1,958	1,703	1,874	21,189
2018	414	715	370	783	1,387	1,751	1,623	5,553	2,095	2,230	1,756	1,622	20,299
2017	720	1,344	731	756	761	852	793	746	3,874	946	1,229	1,207	13,959
2016	36	0	0	0	0	104	372	910	637	558	574	692	3,883
2015	528	107	4,550	531	122	88	77	79	61	3,574	592	80	10,389



****Adjustment based on Nonscheduled/On-Demand Air Carrier Filings FAA Form 1800-31**

***SALINA** Airport*

Authority

MARCH 2025

FINANCIAL STATEMENTS

Moody's Credit Opinion - Salina Airport
Authority, KS / 21 February 2025

Salina Airport Authority
Statement of Net Position Prev Year Comparison
As of March 31, 2025

04/10/2025

	Mar 31, 25	Feb 28, 25	\$ Change	Mar 31, 24	\$ Change	% Change
ASSETS						
Current Assets						
Checking/Savings						
Cash in Bank-Bond Funds	8,286,838	965,500	7,321,338	8,300,084	-13,246	-0%
Cash in bank-Operating Funds	1,917,732	1,234,596	683,136	1,427,587	490,145	34%
Cash in Bank - AIM Center	1,455,478	1,664,962	-209,484	1,668,784	-213,306	-13%
Cash in Bank - Mill Levy	2,621,576	2,525,968	95,608	2,010,512	611,064	30%
Total Checking/Savings	14,281,624	6,391,026	7,890,598	13,406,968	874,656	7%
Accounts Receivable						
Accounts Receivable	228,876	189,530	39,346	116,541	112,335	96%
Total Accounts Receivable	228,876	189,530	39,346	116,541	112,335	96%
Other Current Assets						
Agri Land Receivable	58,500	58,500	0	71,000	-12,500	-18%
Mill Levy receivable	1,415,770	1,540,908	-125,138	1,505,481	-89,711	-6%
Other current assets	1,376,024	1,382,954	-6,930	1,880,673	-504,649	-27%
Undeposited Funds	45,449	0	45,449	0	45,449	100%
Total Other Current Assets	2,895,742	2,982,362	-86,620	3,457,154	-561,412	-16%
Total Current Assets	17,406,242	9,562,918	7,843,324	16,980,663	425,579	3%
Fixed Assets						
Fixed assets at cost	127,568,450	125,555,375	2,013,075	112,325,229	15,243,221	14%
Less accumulated depreciation	-61,373,637	-61,040,303	-333,334	-58,103,637	-3,270,000	-6%
Total Fixed Assets	66,194,813	64,515,072	1,679,741	54,221,592	11,973,221	22%
Other Assets						
Deferred Outflow of Resources	982,048	982,048	0	982,048	0	0%
Other assets	4,527,169	4,527,169	0	4,527,169	0	0%
Total Other Assets	5,509,217	5,509,217	0	5,509,217	0	0%
TOTAL ASSETS	89,110,272	79,587,207	9,523,065	76,711,472	12,398,800	16%
LIABILITIES & EQUITY						
Liabilities						
Current Liabilities						
Accounts Payable						
Accounts payable	1,919,687	1,158,839	760,848	1,438,501	481,186	33%
Total Accounts Payable	1,919,687	1,158,839	760,848	1,438,501	481,186	33%
Other Current Liabilities						
Accrued debt interest payable	716,849	498,932	217,917	114,819	602,030	524%
Debt, current portion	6,855,009	6,855,009	0	6,803,560	51,449	1%
Deferred Agri Land Revenue	43,875	48,750	-4,875	53,250	-9,375	-18%
Deferred Mill Levy revenue	2,512,855	2,792,061	-279,206	2,616,628	-103,773	-4%
Other current liabilities	321,602	285,448	36,154	273,021	48,581	18%
Total Other Current Liabilities	10,450,190	10,480,200	-30,010	9,861,278	588,912	6%
Total Current Liabilities	12,369,877	11,642,043	727,834	11,299,757	1,070,120	9%
Long Term Liabilities						
Debt - Long Term	45,354,963	36,465,397	8,889,566	38,269,676	7,085,287	19%
Deferred Inflows of Resources	5,106,068	5,128,568	-22,500	5,173,568	-67,500	-1%
Less current portion	-6,855,009	-6,855,009	0	-6,803,560	-51,449	-1%
Net OPEB Liability (KPERs)	9,618	9,618	0	9,618	0	0%
Net Pension Liability	961,197	961,197	0	961,197	0	0%
Security Deposits Returnable	166,367	165,612	755	123,264	43,103	35%
Total Long Term Liabilities	44,743,204	35,875,383	8,867,821	37,733,763	7,009,441	19%
Total Liabilities	57,113,081	47,517,426	9,595,655	49,033,520	8,079,561	16%
Equity						
Invested in Capital Assets net	28,025,189	28,672,350	-647,161	23,351,848	4,673,341	20%
Net assets, Designated	90,000	90,000	0	90,000	0	0%
Net assets, Unrestricted	2,375,838	1,728,678	647,160	3,019,202	-643,364	-21%
Net Income	1,506,164	1,578,753	-72,589	1,216,902	289,262	24%
Total Equity	31,997,191	32,069,781	-72,590	27,677,952	4,319,239	16%
TOTAL LIABILITIES & EQUITY	89,110,272	79,587,207	9,523,065	76,711,472	12,398,800	16%

Salina Airport Authority
Profit & Loss Budget Performance
March 2025

9:37 PM
04/10/2025
Accrual Basis

	Mar 25	Jan - Mar 25	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense						
Income						
Airfield revenue						
Fuel Flowage Fees	34,017	68,527	53,750	14,777	127%	215,000
Hangar rent	172,506	409,191	325,000	84,191	126%	1,300,000
Landing fees	8,660	27,094	10,000	17,094	271%	40,000
Ramp rent	6,640	19,920	19,125	795	104%	76,500
Total Airfield revenue	221,823	524,732	407,875	116,857	129%	1,631,500
Building and land rent						
Agri land rent	4,875	14,625	14,625	0	100%	58,500
Building rents - Long Term						
Short-term leasing	27,232	82,247	146,000	-63,753	56%	584,000
Building rents - Long Term - Other	97,809	291,657	219,000	72,657	133%	876,000
Total Building rents - Long Term	125,041	373,904	365,000	8,904	102%	1,460,000
Land rent						
Basic Land Rent	11,808	35,099	34,575	524	102%	138,300
Property tax - tenant share	10,975	32,925	32,925	0	100%	131,700
Total Land rent	22,783	68,024	67,500	524	101%	270,000
Tank rent	6,594	19,782	19,500	282	101%	78,000
Total Building and land rent	159,293	476,335	466,625	9,710	102%	1,866,500
Other revenue						
Airport Marketing	0	0	5,000	-5,000	0%	20,000
Commissions	1,149	4,619	8,000	-3,381	58%	32,000
Other income	22,302	60,639	25,000	35,639	243%	100,000
Total Other revenue	23,451	65,258	38,000	27,258	172%	152,000
Total Income	404,567	1,066,326	912,500	153,826	117%	3,650,000
Gross Profit	404,567	1,066,326	912,500	153,826	117%	3,650,000
Expense						
Administrative expenses						
A/E, consultants, brokers	2,495	10,900	21,625	-10,725	50%	86,500
Airport promotion	24,022	88,136	64,200	23,936	137%	256,800
Bad Debt Expense	0	0	1,250	-1,250	0%	5,000
Computer/Network Admin.	3,559	15,715	17,500	-1,785	90%	70,000
Dues and subscriptions	828	4,756	8,750	-3,994	54%	35,000
Employee retirement	8,006	28,949	30,000	-1,051	96%	120,000
FICA and medicare tax expense	5,534	20,278	21,750	-1,472	93%	87,000
Industrial development	4,792	14,375	16,250	-1,875	88%	65,000
Insurance , property	18,750	68,750	93,750	-25,000	73%	375,000
Insurance, medical	21,329	43,380	68,750	-25,370	63%	275,000
Kansas unemployment tax	265	265	250	15	106%	1,000
Legal and accounting	11,406	23,448	17,500	5,948	134%	70,000
Office salaries	40,270	140,907	171,250	-30,343	82%	685,000
Office Supplies	710	1,637	2,500	-863	65%	10,000
Other administrative expense	2,535	8,392	3,750	4,642	224%	15,000
Postage	0	46	375	-329	12%	1,500
Property tax expense	12,083	39,167	45,000	-5,833	87%	180,000
Special Events	0	136	2,500	-2,364	5%	10,000
Telephone	1,113	4,283	5,000	-717	86%	20,000
Training	0	0	2,500	-2,500	0%	10,000
Travel and meetings	336	554	3,750	-3,196	15%	15,000
Total Administrative expenses	158,033	514,074	598,200	-84,126	86%	2,392,800

	Mar 25	Jan - Mar 25	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Maintenance expenses						
Airfield maintenance	1,546	5,778	16,250	-10,472	36%	65,000
Airport Security	1,690	5,183	750	4,433	691%	3,000
Building maintenance	11,380	58,160	60,000	-1,840	97%	240,000
Equipment fuel and repairs	5,144	24,994	27,500	-2,506	91%	110,000
Fire Services	0	0	5,144	-5,144	0%	20,575
Grounds maintenance	221	341	1,875	-1,534	18%	7,500
Maintenance salaries	33,104	127,346	115,000	12,346	111%	460,000
Other maintenance expenses	1,137	3,934	5,750	-1,816	68%	23,000
Snow removal expense	0	75,596	45,000	30,596	168%	75,000
Utilities	20,470	78,487	62,500	15,987	126%	250,000
Total Maintenance expenses	74,692	379,819	339,769	40,050	112%	1,254,075
Total Expense	232,725	893,893	937,969	-44,076	95%	3,646,875
Net Ordinary Income	171,842	172,433	-25,469	197,902	-677%	3,125
Other Income/Expense						
Other Income						
AIM Center Tuition	600	2,100	1,400	700	150%	10,000
Capital contributed						
AIM Center - ALOFT Grant	0	1,662,500	1,662,500	0	100%	1,662,500
Air Service Grants	33,333	99,999	99,999	0	100%	133,332
Capital contributed - Other	0	0	2,996,667	-2,996,667	0%	16,481,667
Total Capital contributed	33,333	1,762,499	4,759,166	-2,996,667	37%	18,277,499
Gain on sale of assets	0	448,182	450,000	-1,818	100%	450,000
Interest income						
Interest income on deposits	15,448	40,966	50,000	-9,034	82%	200,000
Leases	22,500	67,500	67,500	0	100%	270,000
Total Interest income	37,948	108,466	117,500	-9,034	92%	470,000
Mill levy income	279,206	837,618	837,618	0	100%	3,350,473
Total Other Income	351,087	3,158,865	6,165,684	-3,006,819	51%	22,557,972
Other Expense						
AIM Center Expenses						
Building Maintenance	0	1,602	1,500	102	107%	6,000
Consultants	0	1,232	3,000	-1,768	41%	12,000
Equipment, Fuel & Repairs	1,099	1,099	1,500	-401	73%	6,000
Events	754	835	1,500	-665	56%	6,000
Instructors / Vendor 3rd Party	7,354	21,419	35,499	-14,080	60%	141,996
Marketing/Communication	0	23,622	25,000	-1,378	94%	100,000
Other	0	0	1,500	-1,500	0%	6,000
Supplies	0	55	15,000	-14,945	0%	60,000
Technology	663	2,348	1,500	848	157%	6,000
Travel & Meetings	0	0	1,500	-1,500	0%	6,000
Total AIM Center Expenses	9,870	52,212	87,499	-35,287	60%	349,996
Debt interest expense net						
Bond issue cost	34,398	35,173	210,000	-174,827	17%	210,000
Interest Expense on Debt	217,917	653,750	653,750	0	100%	2,615,000
Total Debt interest expense net	252,315	688,923	863,750	-174,827	80%	2,825,000
Depreciation expense	333,333	1,000,000	1,000,003	-3	100%	4,000,000
SkyWest Overnight Flight	0	84,000	90,000	-6,000	93%	90,000
Total Other Expense	595,518	1,825,134	2,041,252	-216,118	89%	7,264,996
Net Other Income	-244,431	1,333,731	4,124,432	-2,790,701	32%	15,292,976
Net Income	-72,589	1,506,164	4,098,963	-2,592,799	37%	15,296,101

Salina Airport Authority
Profit & Loss Prev Year Comparison
January through March 2025

9:39 PM
04/10/2025
Accrual Basis

	Jan - Mar 25	Jan - Mar 24	\$ Change	% Change
Ordinary Income/Expense				
Income				
Airfield revenue				
Fuel Flowage Fees	68,527	44,697	23,830	53%
Hangar rent	409,191	256,926	152,265	59%
Landing fees	27,094	11,147	15,947	143%
Ramp rent	19,920	19,575	345	2%
Total Airfield revenue	524,732	332,345	192,387	58%
Building and land rent				
Agri land rent	14,625	17,750	-3,125	-18%
Building rents - Long Term				
Short-term leasing	82,247	77,226	5,021	7%
Building rents - Long Term - Other	291,657	276,687	14,970	5%
Total Building rents - Long Term	373,904	353,913	19,991	6%
Land rent				
Basic Land Rent	35,099	33,945	1,154	3%
Property tax - tenant share	32,925	32,925	0	0%
Total Land rent	68,024	66,870	1,154	2%
Tank rent	19,782	3,918	15,864	405%
Total Building and land rent	476,335	442,451	33,884	8%
Other revenue				
Commissions	4,619	6,046	-1,427	-24%
Other income	60,639	24,444	36,195	148%
Total Other revenue	65,258	30,490	34,768	114%
Returned Check Charges	0	0	0	0%
Total Income	1,066,326	805,286	261,040	32%
Gross Profit	1,066,326	805,286	261,040	32%
Expense				
Administrative expenses				
A/E, consultants, brokers	10,900	32,545	-21,645	-67%
Airport promotion				
Air Serv. Mktg - SAA	81,365	47,919	33,446	70%
Airport promotion - Other	6,771	1,698	5,073	299%
Total Airport promotion	88,136	49,617	38,519	78%
Computer/Network Admin.	15,715	11,800	3,915	33%
Dues and subscriptions	4,756	7,348	-2,592	-35%
Employee retirement	28,949	31,213	-2,264	-7%
FICA and medicare tax expense	20,278	22,838	-2,560	-11%
Industrial development	14,375	14,375	0	0%
Insurance , property	68,750	57,017	11,733	21%
Insurance, medical	43,380	62,434	-19,054	-31%
Kansas unemployment tax	265	299	-34	-11%
Legal and accounting	23,448	12,498	10,950	88%
Office salaries	140,907	177,880	-36,973	-21%
Office Supplies	1,637	4,341	-2,704	-62%
Other administrative expense				
Merchant Processing Fees	6,277	2,046	4,231	207%
Other administrative expense - Other	2,116	242	1,874	774%
Total Other administrative expense	8,393	2,288	6,105	267%
Postage	46	404	-358	-89%
Property tax expense	39,167	36,250	2,917	8%
Special Events	136	0	136	100%
Telephone	4,283	4,538	-255	-6%
Training	0	595	-595	-100%
Travel and meetings	554	2,154	-1,600	-74%
Total Administrative expenses	514,075	530,434	-16,359	-3%

	Jan - Mar 25	Jan - Mar 24	\$ Change	% Change
Maintenance expenses				
Airfield maintenance	5,778	8,357	-2,579	-31%
Airport Security	5,183	234	4,949	2,115%
Building maintenance	58,160	61,617	-3,457	-6%
Equipment fuel and repairs	24,994	37,984	-12,990	-34%
Fire Services	0	1,978	-1,978	-100%
Grounds maintenance	341	749	-408	-54%
Maintenance salaries	127,346	122,041	5,305	4%
Other maintenance expenses	3,934	5,639	-1,705	-30%
Snow removal expense	75,596	3,151	72,445	2,299%
Utilities	78,487	78,020	467	1%
Total Maintenance expenses	379,819	319,770	60,049	19%
Uncategorized Expenses	0	0	0	0%
Total Expense	893,893	850,204	43,689	5%
Net Ordinary Income	172,433	-44,918	217,351	484%
Other Income/Expense				
Other Income				
AIM Center Tuition	2,100	0	2,100	100%
Capital contributed				
AIM Center - ALOFT Grant	1,662,500	0	1,662,500	100%
Air Service Grants	99,999	200,000	-100,001	-50%
Capital contributed - Other	0	1,370,911	-1,370,911	-100%
Total Capital contributed	1,762,499	1,570,911	191,588	12%
Gain on sale of assets	448,182	0	448,182	100%
Interest income				
Int. Income -2023 Bond Proceeds	0	97,963	-97,963	-100%
Interest income on deposits	40,966	35,800	5,166	14%
Leases	67,500	0	67,500	100%
Total Interest income	108,466	133,763	-25,297	-19%
Mill levy income	837,618	872,209	-34,591	-4%
Total Other Income	3,158,865	2,576,883	581,982	23%
Other Expense				
AIM Center Expenses				
Building Maintenance	1,602	11,120	-9,518	-86%
Consultants	1,232	18,762	-17,530	-93%
Equipment, Fuel & Repairs	1,099	13,958	-12,859	-92%
Events	835	2,140	-1,305	-61%
Instructors / Vendor 3rd Party	21,419	24,491	-3,072	-13%
Marketing/Communication	23,622	454	23,168	5,103%
Other	0	2,908	-2,908	-100%
Supplies	55	36,792	-36,737	-100%
Technology	2,348	34,868	-32,520	-93%
Total AIM Center Expenses	52,212	145,493	-93,281	-64%
Debt interest expense net				
Bond issue cost	35,173	0	35,173	100%
Interest Expense on Debt	653,750	359,574	294,176	82%
Total Debt interest expense net	688,923	359,574	329,349	92%
Depreciation expense	1,000,000	810,000	190,000	23%
SkyWest Overnight Flight	84,000	0	84,000	100%
Total Other Expense	1,825,134	1,315,067	510,067	39%
Net Other Income	1,333,731	1,261,816	71,915	6%
Net Income	1,506,164	1,216,898	289,266	24%

Salina Airport Authority
Capital Additions Budget vs. Actual
As of March 31, 2025

8:11 PM
04/10/2025
Accrual Basis

	Mar 25	Jan - Mar 25	Annual Budget	+/- Annual Budget	% of Annual Budget
ASSETS					
Fixed Assets					
Fixed assets at cost					
Airfield					
AIP-48 Rwy 12/30 Rehab Design		0	7,500	-7,500	0%
AIP-49 Fuel Farm Construction		239,932	790,000	-550,068	30%
AIP-50-51 SRE Equip A/E & Acq.	1,627	1,627	1,311,612	-1,309,985	0%
AIP-54 Term. Parking Lot Design		52,816	256,095	-203,279	21%
AIP-55 Term. Bldg. A/E and Cnst	35,244				
Waterline Relocation	157,103	157,315	180,000	-22,685	87%
AIP-55 Term. Bldg. A/E and Cnst - Other		35,244	8,120,000	-8,084,756	0%
Total AIP-55 Term. Bldg. A/E and Cnst	192,347	192,559	8,300,000	-8,107,441	2%
AIP-XX AFFF to F3 Transition	0	0	50,000	-50,000	0%
AIP 52-53 Rwy 12-30 Const.	0	0	5,846,917	-5,846,917	0%
AIP 56 Term. Bldg. Pk Lot Const	0	0	2,715,000	-2,715,000	0%
Airfield Improvements	27,139	27,139	100,000	-72,861	27%
Airfield Security	0	0	35,000	-35,000	0%
Fuel Farm Construction-Non Fed	1,390	13,637	1,100,000	-1,086,363	1%
North Ramp Development	324,291	941,598	4,000,000	-3,058,402	24%
Total Airfield	546,794	1,469,308	24,512,124	-23,042,816	6%
Buildings & Improvements					
Bldg. 120 Terminal building					
Concourse Imps.	0	0	30,000	-30,000	0%
Total Bldg. 120 Terminal building	0	0	30,000	-30,000	0%
Building improvements					
Bldg. #1021 Facility Imps.	0	0	65,000	-65,000	0%
Bldg. 394 Imps.	0	0	47,000	-47,000	0%
Bldg. Imps. Other	59,633	62,764	45,000	17,764	139%
Hangar #509 Imps.	254	36,307	50,000	-13,693	73%
Hangar 125 (Acquisition)	437,167	438,592	460,000	-21,408	95%
Hangar 600 Improvements	0	0	15,000	-15,000	0%
Hangar 606 Rehabilitation	0	6,301	95,905	-89,604	7%
Hangar 626 Rehabilitation	0	16,340	20,000	-3,660	82%
Total Building improvements	497,054	560,304	797,905	-237,601	70%
FBO Improvements					
Bldg. 700 Imps. Avflight North	0	43,005	50,000	-6,995	86%
Total FBO Improvements	0	43,005	50,000	-6,995	86%
Total Buildings & Improvements	497,054	603,309	877,905	-274,596	69%
Equipment					
Airfield Equipment	0	0	15,000	-15,000	0%
ARFF equipment	0	0	5,000	-5,000	0%
Communications equipment	0	0	15,000	-15,000	0%
Computer equipment	0	31,186	50,000	-18,814	62%
Industrial center equipment	0	0	10,000	-10,000	0%
Office equipment	0	0	5,000	-5,000	0%
Other Equipment	181,845	303,536	1,250,000	-946,464	24%
Shop equipment	4,646	4,646	25,000	-20,354	19%
Terminal bldg equipment	0	0	10,000	-10,000	0%
Vehicles	0	0	30,000	-30,000	0%
Total Equipment	186,491	339,368	1,415,000	-1,075,632	24%
Land					
Airport Indust. Cent. Imps.					
AIC-Project 80	782,736	942,252	5,600,000	-4,657,748	17%
Airport Indust. Cent. Imps. - Other	0	0	15,000	-15,000	0%
Total Airport Indust. Cent. Imps.	782,736	942,252	5,615,000	-4,672,748	17%
Rail Spur Imps.	0	0	15,000	-15,000	0%
Total Land	782,736	942,252	5,630,000	-4,687,748	17%
Total Fixed assets at cost	2,013,075	3,354,237	32,435,029	-29,080,792	10%

Salina Airport Authority

Significant Capital Expenditures Detail

March 2025

Type	Date	Name	Memo	Amount	Balance
Fixed assets at cost					
Airfield					
AIP-50-51 SRE Equip A/E & Acq.					
Bill	03/31/2025	Garver, LLC	SRE Progress Payment 11	1,626.72	1,626.72
Total AIP-50-51 SRE Equip A/E & Acq.				1,626.72	1,626.72
AIP-55 Term. Bldg. A/E and Cnst					
Waterline Relocation					
Bill	03/31/2025	Smoky Hill, LLC	Terminal Bldg Waterline Relocation Progress Payment 1	157,103.32	157,103.32
Total Waterline Relocation				157,103.32	157,103.32
AIP-55 Term. Bldg. A/E and Cnst - Other					
Bill	03/13/2025	City of Salina - Planning Dept.	Permit Fee (Term. Bldg. Remodel Application 24-0007-REM)	34,206.18	34,206.18
Bill	03/14/2025	Salina Blue LLC	TSA redress area temporary restroom sign	93.50	34,299.68
Bill	03/26/2025	Nex-Tech Communications, LLC	B120 terminal building - temporarily move security cameras for constr...	943.95	35,243.63
Total AIP-55 Term. Bldg. A/E and Cnst - Other				35,243.63	35,243.63
Total AIP-55 Term. Bldg. A/E and Cnst				192,346.95	192,346.95
Airfield Improvements					
Bill	03/28/2025	Bar-S Construction LLC	Lavatory Cart Station Relocation - Progress Estimate	27,139.06	27,139.06
Total Airfield Improvements				27,139.06	27,139.06
Fuel Farm Construction-Non Fed					
Bill	03/05/2025	Salina Steel Supply, Inc.	PH 300 Fuel farm - sign reinforcement - angle iron	411.90	411.90
Bill	03/10/2025	Lowe's Business Account Inc	Fuel Farm sign frames	177.75	589.65
Bill	03/13/2025	Bobcat of Salina, Inc.	Auger Rental	114.00	703.65
Bill	03/14/2025	Fastenal Company Inc.	Fuel Farm gauges - screws	24.40	728.05
Bill	03/20/2025	Salina Supply Company, Inc.	Fuel Farm - pit filter	29.31	757.36
Bill	03/27/2025	Grainger Inc.	Fuel Farm - grease	60.60	817.96
Bill	03/31/2025	Dragun Corp	Project 031100-04 UST Closure - Professional Services 3/1/25 - 3/31/...	572.50	1,390.46
Total Fuel Farm Construction-Non Fed				1,390.46	1,390.46
North Ramp Development					
Bill	03/27/2025	1 Vision Aviation, PLLC (V)	H959 Tail Dock acquisition - part 2 of 2	324,291.16	324,291.16
Total North Ramp Development				324,291.16	324,291.16
Total Airfield				546,794.35	546,794.35
Buildings & Improvements					
Building improvements					
Bldg. Imps. Other					
Bill	03/06/2025	Callabresi Heating & Cooling, LLC	H606 - Install HVAC Unit 5 replacement (SN: Unit 1 - 243510369L) (S...	12,885.00	12,885.00
Bill	03/17/2025	World Pest Control	H703 - bird clean up, sanitation	6,000.00	18,885.00
Bill	03/17/2025	World Pest Control	Bird Control - Equipment Installed (2) Q4 Bird Buffers	28,233.00	47,118.00
Bill	03/18/2025	Callabresi Heating & Cooling, LLC	ARFF Station - Install HVAC unit at B702	12,515.00	59,633.00
Total Bldg. Imps. Other				59,633.00	59,633.00
Hangar #509 Imps.					
Bill	03/06/2025	Sherwin Williams Co., Inc.	H509 - paint	254.38	254.38
Total Hangar #509 Imps.				254.38	254.38
Hangar 125 (Acquisition)					
General Journal	03/27/2025		Hangar 125 Acquisition	437,166.71	437,166.71
Total Hangar 125 (Acquisition)				437,166.71	437,166.71
Total Building improvements				497,054.09	497,054.09
Total Buildings & Improvements				497,054.09	497,054.09
Equipment					
Other Equipment					
Bill	03/20/2025	EDMO Distributors, Inc.	Flight line test kit and transponder antenna coupler	36,138.00	36,138.00
Bill	03/21/2025	Intercomp Company	Alm Center Aircraft Scales	145,707.04	181,845.04
Total Other Equipment				181,845.04	181,845.04
Shop equipment					
Bill	03/10/2025	Zimmerman Machine	EZ Trail 3400 Gravity Wagon with Auger SN SNS1065041474W	3,600.00	3,600.00
Bill	03/13/2025	Tractor Supply Credit Plan, Inc.	Hitch pin for new gravity feed wagon	12.99	3,612.99
Bill	03/14/2025	Sherwin Williams Co., Inc.	Paint for new Urea Buggy	734.64	4,347.63
Credit	03/14/2025	Sherwin Williams Co., Inc.	Returned paint - urea buggy	-244.88	4,102.75
Bill	03/14/2025	Catlett Automotive / NAPA	Bearing packer tool, EP Grease, Timing cover seal for new urea buggy	64.56	4,167.31
Bill	03/14/2025	Catlett Automotive / NAPA	Oil seal for new urea buggy	29.56	4,196.87
Bill	03/18/2025	Pomp's Tire Service, Inc	4 tires for EZ Trail 3400 Urea Buggy	449.00	4,645.87
Total Shop equipment				4,645.87	4,645.87
Total Equipment				186,490.91	186,490.91
Land					
Airport Indust. Cent. Imps.					
AIC-Project 80					
Bill	03/21/2025	Wilson & Company, Inc.	Project 80 - Progress Estimate 2/22/25 - 3/21/25	6,974.20	6,974.20
Bill	03/31/2025	Ebert Construction Co., Inc.	Project 80 Progress payment #4	775,761.48	782,735.68

Salina Airport Authority
Significant Capital Expenditures Detail
March 2025

Type	Date	Name	Memo	Amount	Balance
		Total AIC-Project 80		782,735.68	782,735.68
		Total Airport Indust. Cent. Imps.		782,735.68	782,735.68
		Total Land		782,735.68	782,735.68
		Total Fixed assets at cost		2,013,075.03	2,013,075.03
TOTAL				2,013,075.03	2,013,075.03

Salina Airport Authority

Distributions from the Bond Project Funds

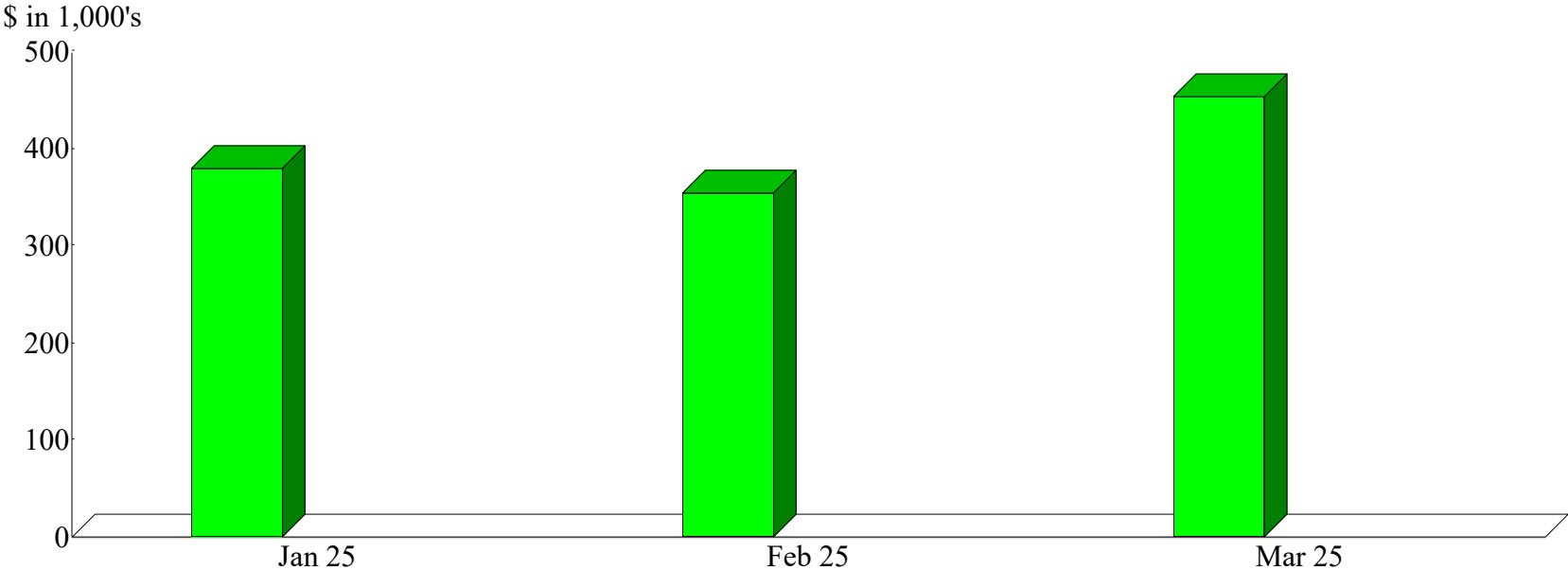
As of March 31, 2025

Accrual Basis

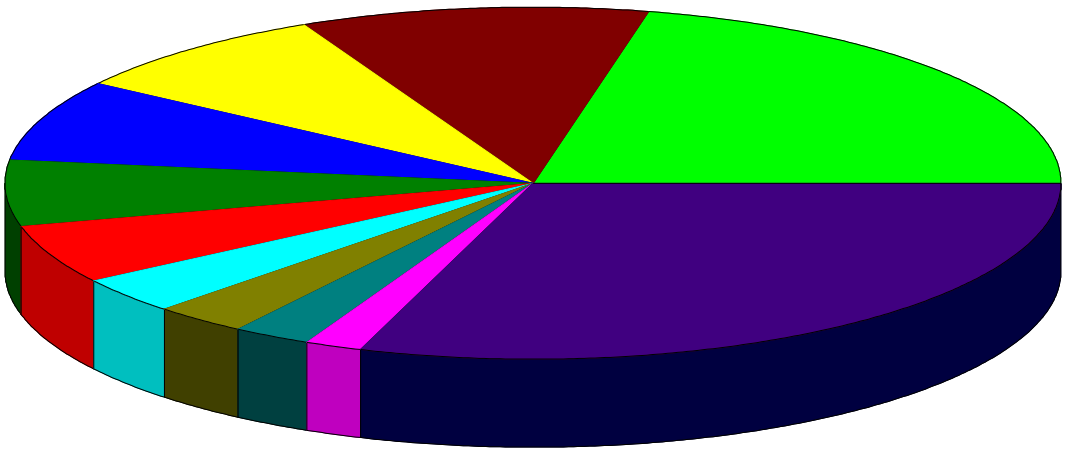
Type	Date	Name	Memo	Debit	Credit	Balance
Cash in Bank-Bond Funds						964,481.28
BSB - Series 2025-2 (2812)						0.00
Capitalized Interest						0.00
General Journal	03/26/2025			80,311.60		80,311.60
Total Capitalized Interest				80,311.60	0.00	80,311.60
Cost of Issuance						0.00
General Journal	03/26/2025			21,404.60		21,404.60
Total Cost of Issuance				21,404.60	0.00	21,404.60
Project Fund - MRO						0.00
General Journal	03/26/2025			1,978,600.00		1,978,600.00
Bill Pmt - Check	03/28/2025	1 Vision Aviation, PLLC (V)	Temporary Tail Dock		324,291.16	1,654,308.84
Total Project Fund - MRO				1,978,600.00	324,291.16	1,654,308.84
BSB - Series 2025-2 (2812) - Other						0.00
Deposit	03/31/2025		Interest	337.07		337.07
Total BSB - Series 2025-2 (2812) - Other				337.07	0.00	337.07
Total BSB - Series 2025-2 (2812)				2,080,653.27	324,291.16	1,756,362.11
Equity- 2023 GO Bond (8824)						964,481.28
Bill Pmt - Check	03/11/2025	CES Systems	Fuel Farm Project - security lighting trailer		1,690.00	962,791.28
Bill Pmt - Check	03/11/2025	Salina Steel Supply, Inc.	Fuel Farm Project - sign reinforcement materials		411.90	962,379.38
Bill Pmt - Check	03/13/2025	Dragun Corp	UST Closure Progress Payment - December		2,247.00	960,132.38
Bill Pmt - Check	03/13/2025	Frankie, Schultz & Mullen	legal fees - fuel farm project		10,000.00	950,132.38
Bill Pmt - Check	03/28/2025	Bobcat of Salina, Inc.	Fuel Farm - Auger rental		114.00	950,018.38
Bill Pmt - Check	03/28/2025	Lowe's Business Account Inc	Fuel Farm - sign forms		177.75	949,840.63
Deposit	03/31/2025		Interest	3,345.20		953,185.83
Total Equity- 2023 GO Bond (8824)				3,345.20	14,640.65	953,185.83
SFB - Series 2025-1 (7766)						0.00
Capitalized Interest						0.00
General Journal	03/26/2025			196,980.00		196,980.00
Total Capitalized Interest				196,980.00	0.00	196,980.00
Cost of Issuance						0.00
General Journal	03/26/2025			63,020.00		63,020.00
Total Cost of Issuance				63,020.00	0.00	63,020.00
Project Fund - Hangar 125						0.00
General Journal	03/26/2025			460,000.00		460,000.00
General Journal	03/27/2025		Hangar 125 Acquisition		437,166.71	22,833.29
Transfer	03/31/2025		Funds Transfer - H125 Reimbursement		16,106.25	6,727.04
Total Project Fund - Hangar 125				460,000.00	453,272.96	6,727.04
Project Fund - Project 80						0.00
General Journal	03/26/2025			6,000,000.00		6,000,000.00
Transfer	03/31/2025		Funds Transfer - Project 80 expense reimbursement		690,519.45	5,309,480.55
Total Project Fund - Project 80				6,000,000.00	690,519.45	5,309,480.55
SFB - Series 2025-1 (7766) - Other						0.00
Deposit	03/31/2025		Interest	61.52		61.52
Total SFB - Series 2025-1 (7766) - Other				61.52	0.00	61.52
Total SFB - Series 2025-1 (7766)				6,720,061.52	1,143,792.41	5,576,269.11
Total Cash in Bank-Bond Funds				8,804,059.99	1,482,724.22	8,285,817.05
TOTAL				8,804,059.99	1,482,724.22	8,285,817.05

Sales by Month
January through March 2025

Dollar Sales



Sales Summary
January through March 2025

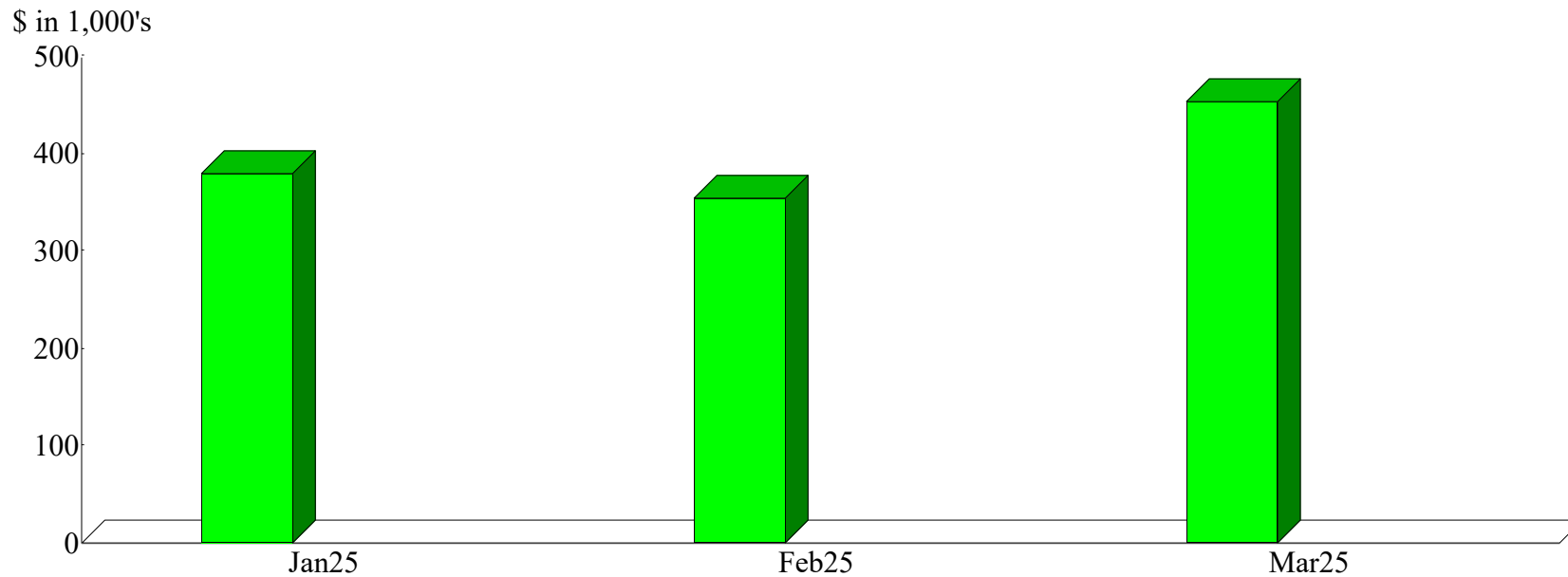


1 Vision Aviation, PLLC	21.51%
Avflight Salina	10.73
City of Salina, KS	8.42
Kansas Erosion Products, LLC.	7.50
Stryten Salina, LLC	6.07
K-State Salina	5.46
USSOCOM (Jaded Thunder)	3.38
Universal Forest Products (UFP)	2.96
Nellis AFB	2.54
Allegiant Air Charter	1.88
Other	29.56
Total	\$1,187,103.59

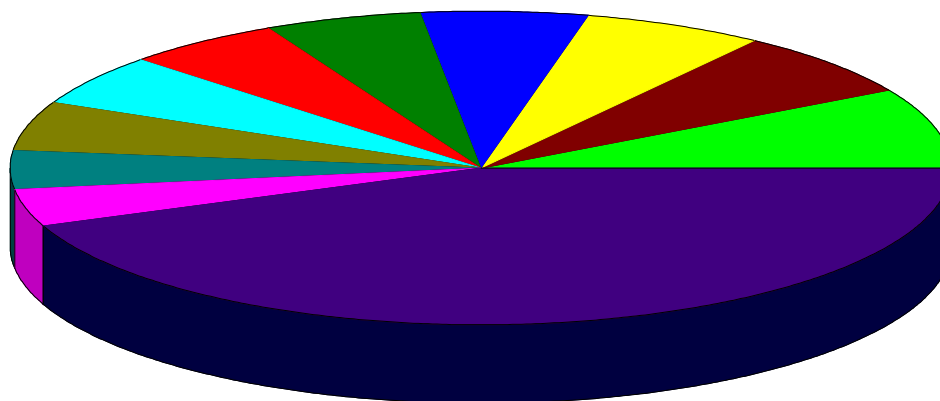
By Customer

Sales by Month
January through March 2025

Dollar Sales



Sales Summary
January through March 2025



Air Service Grant (Air Service Grant)	8.42%
H-00959-1 (Hangar Facility H959 - 2044 S	6.92
H-0626-1 (Hangar 626 Rental, 2625 Arnold	6.29
H-0606-3 (Hangar 606, 2630 Arnold Court	5.86
B-01021 (Building #1021 located at 3600	5.53
FFF-Avflight Salina (Fuel Flowage Fee @	5.46
H-0600-1 (Hangar 600 - 20,217 sq. ft.)	5.38
B-00655-3 (Bldg. #655 (96,611 SF) - 2656	5.12
ARFF Standby (ARFF Standby per flight)	4.02
H-0600-4 (Hangar 600 - 2720 Arnold Court	3.95
Other	43.04
Total	\$1,187,103.59

By Item

2025 STARS Lines of Effort

Quarterly Report

24Q4	25Q1	25Q2	25Q3	25Q4	Item	Description
100%					a	AIM Center Room 111 Remodel and First Student Class
100%					b	AIM Center Tools and Equipment
90%	100%				c	SLN Fuel Farm Construction
50%	50%				d	UST Removal and Closure
100%					e	GA Hangar Construction
50%	55%				f	Runway 12/30 Design, Construction
100%					g	SRE Specifications and Bids
100%					h	M.J. Kennedy Airport Terminal -Design
25%	30%				i	M.J. Kennedy Airport Terminal - Construction
50%	55%				j	North Ramp Hangar Construction – Project Design and Project Funding
25%	40%				k	SLN West Airfield Development Plan
20%	20%				l	AFFF Transition Plan
30%	32%				m	Schilling Project RA Work
100%					n	FAA FAST Grant Application Award
	25%				o	2025 Fly SLN Marketing Campaign
	100%				p	2025 FAA Airport Certification Inspection
	80%				q	2025 FAA Airport Certification Inspection Corrections
100%					r	H509 Restroom Improvements
20%	60%				s	Economic Impact Report
5%	15%				t	Airfield Security Cameras – ARFF Station, Fuel Farm, and H600
50%	55%				u	Industrial Center Warehouse Construction
85%	85%				v	Build Back Kansas Grant Funding Applications
	10%				w	B620 Improvements and Expansion Plans for UFP - Phase 2
	25%				x	Coordinate FOL Events and Operations
	25%				y	2024 Financial Statement Audit
	10%				z	2026 Budget Preparation
100%					a-a	Engineering/Consultant Selection for 2025 – 2029 AIP Projects
50%	60%				b-b	Project AAERO
50%	75%				c-c	Project 80 - Phase 1
	50%				d-d	Project 80 - Phase 2
50%	95%				e-e	H626 Parking lot plans & Construction
60%	100%				f-f	2024-1 GO Temp Notes
	10%				g-g	2026 BIL / ATP Grant Application (Terminal building exterior)
10%	10%				h-h	Airport Master Plan (AMP) update
100%					i-i	KS Air Service Development Grant
50%	100%				j-j	LAV Cart Dump Station
	30%				k-k	Website Update
	30%				l-l	H724 / B820 Transfer
	15%				m-m	Renewal of MAP Program
	5%				n-n	Title Opinion Update
	40%				o-o	Employee Handbook Update
	85%				p-p	H125 BOTA Application
	20%				q-q	Terminal Building Parking Lot Grant
	95%				r-r	Terminal Building Parking Lot Design
	80%				s-s	DBE Program Update
	25%				t-t	KDOT Innovative Grant (H600, Vertiport)
	85%				u-u	Heliport to Vertiport Feasibility Study
					v-v	
					w-w	
					x-x	
					y-y	
					z-z	

LEASE AGREEMENT

This Lease Agreement (the "Lease") is made and entered into this th 11 day of April, 2025, by and between the **SALINA AIRPORT AUTHORITY, a Kansas public corporation**, of Salina, Saline County, Kansas, (the "Authority"), and **RMA ENGINEERING LLC**, a Kansas limited liability company, with principal offices located at 2975 Blosser Dr., Concordia, Cloud County, Kansas ("Lessee")

1. Property Description.

1.1. Legal Description of Leased Tract. The Authority, in consideration of the rents, covenants, agreements, and conditions hereinafter agreed to be paid and performed by the Lessee, leases unto the Lessee the following described real estate:

Hangar No. 125 (containing approximately 8,764 sq. ft., more or less), a 12,000-gallon underground fuel storage tank (UST) and a small metal building with a fuel dispenser monitored by a Veeder-Root console, all located at the Salina Regional Airport, Salina, Saline County, Kansas, (commonly known as 3148 Arnold Ave.),

together with any improvements constructed or to be constructed thereon and the appurtenances thereunto belonging, as depicted on the attached Exhibit A (the "Premises").

2. Term, Effective Date and Holdover.

2.1. Term and Effective Date of Lease. This Lease shall be for a term of ten (10) years commencing effective May 1, 2025 ("Effective Date") and terminating on April 30, 2035 ("Primary Term").

2.2. Holdover. If the Lessee remains in possession of all or any part of the Premises after the expiration of this Lease, without the express or implied consent of the Authority, such occupancy shall be considered to be a "Holdover Tenancy" from month-to-month only, and not a renewal or extension of this Lease for any further term. In such case, the Basic Rent for such Holdover Tenancy shall be payable in the amount of 150% of the amount specified in Section 3.1 herein. Such Holdover Tenancy shall be subject to every other provision, covenant and agreement contained herein, including any applicable rental adjustments as per Section 3.1.1 herein. The foregoing provisions of this Subsection are in addition to and do not affect the right of re-entry or any right of the Authority hereunder or as otherwise provided by law and in no way shall such provisions affect any

right which the Authority may have otherwise to recover damages, to the extent permissible by applicable law, from Lessee for loss or liability incurred by the Authority resulting from the failure by Lessee to surrender the Premises, or for any other reason. Nothing contained in this Subsection shall be construed as consent by Authority to any holding over by Lessee and the Authority expressly reserves the right to require Lessee to surrender possession of the Premises to Authority as provided in this Lease, and to the extent permissible by applicable law, upon the expiration of this Lease.

3. Option to Renew. The Lessee may renew the Lease for two (2) additional terms of ten (10) years each by providing the Authority with written notice of intent to renew at least 180 days prior to the expiration of the then current term.

4. Rent.

- 4.1. Basic Rent. Lessee agrees to pay the Authority a Basic Rent for the leasing of the Premises, the sum of Four Thousand Five Hundred Dollars and no/100 (\$4,500) per month, the first of which shall be due on May 1, 2025. The rental shall be payable monthly in advance and shall be due on the first day of each month for that month.

- 4.1.1. On the second (2nd) anniversary date after the Effective Date and every two (2) years thereafter during the term of this Lease, the Basic Rent shall be adjusted by increasing the Basic Rent for the prior 24-month period by the same percentage as the percentage of increase in the U.S. Government Consumer Price Index (C.P.I.) over the same prior 24-month period. If the C.P.I. over the same 24-month period has not shown a net increase, the Basic Rent for the option period shall remain the same as the Basic Rent for the prior 24-month period. The C.P.I. shall be the statistical report prepared and published by the Bureau of Labor Statistics for the United States for all items for urban consumers, or such other index or report substituted therefore by the U.S. Government. The reference basis for the C.P.I. shall be 1967 equals 100 or the most current index base as established by the Bureau of Statistics. The difference between such index nearest to the first day of the prior 24-month period and the last available index to the last day of the prior 24-month period divided by such index nearest to the first day of the prior 24-month period will determine either the percentage of increase, or that the Basic Rent will remain the same as the prior 24-month period, as provided above.

- 4.2. Additional Rental. In addition to the Basic Rent, Lessee covenants and agrees that it will be responsible for Additional Rent, which shall include the following components:

4.2.1. Taxes. Lessee agrees to pay all real estate taxes, which may be levied against the Premises prorated to the Effective Date. Upon the Authority's receipt of a statement for taxes or assessments, the Authority will invoice the Lessee. When applicable, the Lessee may determine whether to exercise the option to pay only the first half or the entire obligation. Lessee agrees to make payment to the Authority of the full amount due under the chosen option, no later than December 15 for taxes or assessments due December 20 and no later than May 5 for taxes or assessments due May 10.

4.2.2. Late Charge. If the rental amount due hereunder is not received by the Authority within five (5) days of due date, a late charge of six percent (6%) of the total amount due and currently owing, or Seventy-Five Dollars (\$75.00), whichever is greater, will be assessed against the Lessee. Failure to pay the rent and the late charge within twenty (20) days shall be grounds for termination of this Lease, solely at the discretion of the Authority, and not as a termination right for Lessee, in addition to recovery of the unpaid rent and the late charge.

4.2.3. Security Deposit. Upon Lessee's execution and delivery of this Lease, Lessee agrees to pay a Security Deposit in the amount equal to the Basic Rent (\$4,500). The Security Deposit shall be held by the Authority without liability for interest, as security for the performance by Lessee of Lessee's covenants and obligations under this Lease; it being expressly understood that the Security Deposit shall not be considered an advance payment of rent or a measure of the Authority's damages in case of default by Lessee. The Authority may commingle the Security Deposit with the Authority's other funds. The Authority may, from time to time, without prejudice to any other remedy, use the Security Deposit to the extent necessary to make good any arrearages of rent or to satisfy any other covenant or obligation of Lessee hereunder. Following any such application of the Security Deposit, Lessee shall pay to the Authority on demand the amount so applied in order to restore the Security Deposit to its original amount. If Lessee is not in default at the termination of this Lease, the balance of the Security Deposit remaining after any such application shall be returned by the Authority to Lessee.

4.2.4. Not Applicable

4.2.5. Keys. All keys issued to Lessee by the Authority must be returned to the Authority by 12:00 P.M., Noon, on the date this Lease expires or is terminated. If all keys are not returned or if Lessee loses a key during the term of the Lease or any extension thereof, a fee will be charged for each key lost and for each building interior and exterior lock change. The charge per key and lock change will be according to the current rates and charges schedule as adopted annually in the Authority's fiscal year budget.

4.3. Rental Renegotiations. Lessee acknowledges that as required by AAIA Section 511. (a)(9), the Authority must maintain a fee and rental structure for its facilities and services, which will make the Airport as self-sustaining as possible under the circumstances. In the event that an FAA and/or DOT audit should determine that the rentals provided for herein are inadequate, the parties agree to renegotiate the rentals.

5. Insurance.

5.1. Lessee's Liability Insurance. Lessee shall purchase from and maintain in a company or companies lawfully authorized to do business in the State of Kansas such insurance as will protect Lessee from claims set forth below which may arise out of or result from Lessee's operations and for which Lessee may be legally liable, whether such operations be by Lessee or by its independent contractors or by anyone directly or indirectly employed by any of them, or by anyone for whose acts any of them may be liable.

5.1.1. Claims under workers' compensation, disability benefit and other similar employee benefit acts, which are applicable to Lessee's operations;

5.1.2. Claims for damages because of bodily injury, occupational sickness or disease, or death of Lessee's employees;

5.1.3. Claims for damages because of bodily injury, sickness or disease, or death of any person other than Lessee's employees;

5.1.4. Claims for damages insured by usual personal injury liability coverage;

5.1.5. Claims for damages, other than the leased property, because of injury to or destruction of tangible property, including loss of use resulting there from;

5.1.6. Claims for damages because of bodily injury including death of a person, or property damage arising out of the ownership, maintenance or use of a motor vehicle;

5.1.7. Claims for bodily injury or property damage arising out of products liability and/or completed operations; and

5.1.8. Claims involving contractual liability insurance applicable to Lessee's obligations under Section 17.1 of this Lease.

5.2. The insurance required by Section 5.1 and Section 5.2 shall be written for not less than the limits of liability specified below or as required by law, whichever coverage is greater. Coverages, whether written on an occurrence or claims-made basis, shall be maintained without interruption from date of

commencement of this Lease. All insurance policies must be issued by an insurance carrier which has a Best's general policyholder's rating (as published in the most recent issue of Best's Key Rating Guide, Property-Casualty) of not less than A- and a financial size category of V or greater (which equates to an adjusted policyholders' surplus of \$4-\$25 million). Coverage from Lloyd's of London and Industrial Risk Insurance (IRI) is also acceptable only if there is 100% reinsurance with an acceptably rated company. The reinsurance agreement must have a total value (100 percent) assumption of liability endorsement. In addition, reinsurance agreements must have at least 90 days prior notice of cancellation provisions.

5.2.1. Commercial General Liability, which is no more restrictive than ISO Form CG0001 1/96 or any revision thereof with minimum limits of liability of:

\$ 2,000,000	General Aggregate
\$ 2,000,000	Products-Completed Operations Aggregate
\$ 1,000,000	Personal & Advertising Injury
\$ 1,000,000	Each Occurrence
\$ 100,000	Fire Damage (Any one fire)
\$ 5,000	Medical Expense (Any one person)

The policy shall be endorsed to provide the required limits on a "per location" basis. – N/A

5.2.2. Comprehensive Auto Liability for owned, non-owned and hired vehicles with combined single limits of liability of \$1,000,000 per occurrence.

5.2.3. Aircraft Liability - \$1,000,000 per occurrence including passengers and coverage for owned aircraft with combined single limits of liability of not less than \$100,000 per passenger and \$1,000,000 per occurrence.

5.2.4. Workers' Compensation with statutory limits – N/A

5.2.5. Employer's Liability coverage with limits of at least: - N/A

\$ 500,000	Each Accident
\$ 500,000	Disease-Policy Limit
\$ 500,000	Disease-Each Employee

5.2.6. Hangarkeeper's legal liability coverage with limits of at least:

\$1,000,000	Each Aircraft Limit
\$2,000,000	Each Loss Limit

5.3. Certificates of Insurance acceptable to the Authority shall be filed with the Authority prior to commencement of this Lease. These certificates and the insurance policies required by this Section 5 shall contain a provision that coverages afforded under the policies will not be canceled or allowed to expire until at least 30 days' prior written notice has been given to the Authority. Information concerning reduction of coverage on account of revised limits or claims paid under the General Aggregate, or both, shall be furnished by Lessee with reasonable promptness in accordance with Lessee's information and belief.

5.4. Lessee agrees that its insurance policies will be amended to be primary without right of contribution from the Authority or its insurance policies, that Lessee's insurance policies will be amended to state that its insurer agrees to waive its right of subrogation against the Authority and that the above insurances will not be invalidated for the Authority by any action, inaction or negligence of the insured. All amounts of claims, losses or damages resulting from deductible clauses or self-insured retentions shall be for the account of the Lessee.

5.5. Lessee agrees that all liability policies, except workers' compensation, will be amended to name the Authority, its subsidiaries, parent, affiliates, executive officers, directors and employees as additional insureds.

5.6. All independent contractors hired by Lessee will be held to the same insurance requirements as the Lessee. The Authority will be named as an additional insured on independent contractors' policies, and Lessee will provide the Authority, upon request, with copies of such independent contractors' Certificates of Insurance.

5.7. The requirement of Lessee to purchase and maintain insurance shall not, in any manner, limit or qualify the liabilities and obligations otherwise assumed by Lessee under this Lease.

5.8. Claims Made Insurance

5.8.1. Lessee shall, to the extent reasonably possible, obtain the liability insurance required hereunder on an occurrence basis. If any insurance required herein is to be issued or renewed on a claims made basis, the retroactive date of such insurance shall be no later than the commencement date of this Lease and shall provide that in the event of cancellation or non-renewal of the insurance, the discovery period for insurance claims (tail coverage) shall be for a period of not less than two years.

5.9. Authority's Liability Insurance

5.9.1. The Authority shall be responsible for purchasing and maintaining the Authority's usual liability insurance.

5.10. Property Insurance

5.10.1. Lessee shall purchase and maintain, with a company or companies lawfully authorized to do business in the State of Kansas, commercial property insurance written on a "special causes of loss" policy form. The policy must include an agreed value clause endorsement and a clause that provides for all claims to be made on a replacement cost basis (not on an actual cash value basis) and without deduction being made for depreciation. The policy must be an amount equal to the greater of:

5.10.1.1. 100% of the full replacement cost of the Improvements (without any deduction being made for depreciation) as determined by the Authority on an annual basis, using Boeckh, Marshall/Swift or another comparable commercial building cost estimating guide; or

5.10.1.2. the amount specified in the agreed value clause (i.e. the amount specified by the insurer to suspend any co-insurance clause);

5.10.1.3. \$450,000

5.10.2. All loss payments made under the property insurance for loss to the building shall be payable to the Authority.

5.10.3. The property insurance policy must include a deductible of not more than \$10,000 per occurrence, and notwithstanding the provisions of section 11 of this lease, Lessee shall pay costs not covered because of such deductibles.

5.10.4. The policy must include inflation guard coverage or equivalent coverage that ensures that the policy limit will be increased over time to reflect the effect of inflation.

5.10.5. The policy must include comprehensive equipment breakdown coverage for the full replacement cost value as determined in Section 5.10.1.

5.10.6. Loss of Use Insurance (rent loss/business income/extra expense).

5.10.6.1. The Authority, at the Authority's option, may purchase and maintain such insurance as will insure the Authority's property due to

fire or other hazards, however caused, and the cost thereof shall be paid by the Authority. The Authority waives all rights of action against Lessee for loss of use of the Authority's property, including consequential losses due to fire, theft or other hazards however caused.

5.10.6.2. Lessee, at Lessee's option, may purchase and maintain such insurance as will insure Lessee against loss of use of the Leased Premises due to fire or other hazards, however caused, and the cost thereof shall be paid by Lessee. Lessee waives all rights of action against the Authority for loss of use of the leased Premises, including consequential losses due to fire, theft or other hazards however caused.

5.10.7. Prior to the commencement of this lease agreement, Lessee shall file with the Authority copy of the property insurance policy that includes insurance coverages required by this Section 5.10. Said policy shall contain all generally applicable conditions, definitions, exclusions and endorsements related to this lease agreement. The policy shall contain a provision that the policy will not be cancelled or allowed to expire, and that its limits will not be reduced, until at least 30 days' prior written notice has been given to the Authority.

5.10.8. Waivers of Subrogation. The Authority and Lessee waive all rights against each other, for damages caused by fire or other causes of loss to the extent covered by property insurance required pursuant to this Section 5.10 or other property insurance applicable to the leased Premises, except such rights as they have to the proceeds of such insurance held by Lessee as fiduciary. The policies shall provide such waivers of subrogation by endorsement or otherwise. A waiver of subrogation shall be effective as to a person or entity even though (1) that person or entity would otherwise have a duty of indemnification, contractual or otherwise, (2) did not pay the insurance premium directly or indirectly, (3) and whether or not the person or entity had an insurable interest in the property damaged.

5.10.9. Any loss to the Leasehold covered by the property policy required in this Section 5.10 shall be adjusted by Lessee as fiduciary and made payable to the Authority.

5.10.10. Payment of Premiums. In the event of a failure by Lessee to secure such insurance or to pay the premiums thereon, the Authority shall have the right and privilege to secure such insurance or pay the premiums thereon, which amount shall be deemed so much additional rental and shall be due and payable with the next installment of rent thereafter

6. Use of Premises. Lessee agrees to use the Premises for the sole purpose of aircraft storage, aircraft charter and taxi operations, and other activities normally associated

therewith. All activities will comply with SLN Airport Rules and Regulations, SLN Commercial Minimum Standards, and all other applicable law or regulations.

6.1. Lessee agrees that the Premises shall not be used or occupied for any purpose that constitutes a nuisance or may be objectionable to adjacent property; that it will not allow the escape from the Premises of any fumes, odors, smoke, obnoxious gas, gases or other substances which are offensive or which constitute a nuisance or interfere with the conduct of other business in the area. Lessee will provide adequate devices to control excessive noise, vibrations or electromagnetic emissions.

7. Environmental Concerns.

7.1. **Defined Terms.** The following terms are defined in the Lease Agreement and shall mean:

7.1.1. **“Environmental Law”** means any now-existing or hereafter enacted or promulgated federal, state, local, or other law, statute, ordinance, rule, regulation or court order pertaining to (i) environmental protection, regulation, contamination or clean-up, (ii) toxic waste, (iii) underground storage tanks, (iv) asbestos or asbestos-containing materials, or (v) the handling, treatment, storage, use or disposal of Hazardous Substances, including without limitation the Comprehensive Environmental Response, Compensation and Liability Act and The Resource Conservation Recovery Act, all as exist from time to time.

7.1.2. **“Hazardous Substances”** means all (i) “hazardous substances” (as defined in 42 U.S.C. §9601(14)) (ii) “chemicals” subject to regulation under Title III of the Superfund Amendments and Reauthorization Act of 1986, as amended from time to time (iii) natural gas liquids, liquefied natural gas or synthetic gas, (iv) any petroleum, petroleum-based products or crude oil or any fraction, or (v) any other hazardous or toxic substances, wastes or materials, pollutants, contaminants or any other substances or materials that are included under or regulated by any Environmental Law.

7.2. **Authority’s Responsibility.** The Authority is party to a settlement reached with the United States of America to complete the cleanup of environmental contamination caused by the Department of Defense at the Salina Regional Airport and Airport Industrial Center, formerly the Schilling Air Force Base. The Authority shall be responsible for the cleanup and removal of any Hazardous Substances which are determined to have been present on the Premises prior to May 1, 2025. Authority agrees to indemnify and hold Lessee harmless from and against all claims, expenses, loss or liability arising from the presence of any such contamination which occurred prior to May 1, 2025.

- 7.2.1. The Authority shall be responsible for any contamination caused by or during the performance of Authority's work as landlord, even if it occurs after May 1, 2025.
- 7.3. Lessee Responsibility. The Lessee shall be responsible for the cleanup and removal of any Hazardous Substances, petroleum products, and petroleum additives released on the Premises at any time Lessee occupies the Premises from and after May 1, 2025. Lessee agrees to indemnify and hold the Authority harmless from and against all claims, expenses, loss, or liability arising from any such contamination which occurs at any time Lessee occupies the Premises from and after May 1, 2025.
- 7.3.1. Lessee agrees to comply with all storm water and waste collection requirements of any federal, state, or local governmental laws, rules and regulations.
- 7.3.2. Lessee agrees that it will comply with all federal, state, and local regulations regarding the handling, storage, and dispensing of Hazardous Substances, including petroleum products, on the Premises.
- 7.3.3. Lessee agrees that it will immediately notify the Authority in the event of any spills or leaks of Hazardous Substances, including any liquid hydrocarbon materials, on the Premises, and to clean up the affected area in accordance with Kansas Department of Health and Environment standards.
- 7.4. Non-waiver. Any acknowledgement or undertaking of responsibility by either party to this Lease in relation to the other party, as set forth above, shall not be regarded as a release or waiver of any right by the responsible party to seek recovery against or contribution from any person or entity not a party to this Lease.
8. Improvements to Premises. Lessee may, with the written consent of the Authority, which consent shall not be unreasonably withheld, build and construct improvements on the Premises; provided, however, that prior to commencement of any such work the Lessee shall submit construction and site plans thereof to the Authority for its approval and secure the necessary building permits from the City of Salina. Any repairs, improvements or new construction shall conform to the following:
- 8.1. Any improvements on the Premises shall be restricted to aeronautical use.
- 8.2. All construction shall conform to the applicable Building Code.
9. Ownership of Fixtures. It is understood and agreed by and between the parties hereto that any fixtures attached to the Premises or placed on or about Premises by Lessee shall be considered personal property and shall remain the property of the Lessee,

who shall have the right to remove the same from the Premises upon the expiration of this Lease so long as such removal does not impair the structural feature of the improvements presently on the Premises. Provided, however, in the event of termination of this Lease due to a breach of covenant by the Lessee, then all fixtures and improvements shall become the property of the Authority and may not be removed from the Premises.

10. Removal of Fixtures. On or before the date of expiration or termination of this Lease, or any extension thereof, the Lessee shall vacate the Premises, remove its personal property and movable fixtures therefrom and restore the Premises to as good an order and condition as that existing upon the commencement of the term of this Lease, damages beyond the control of the Lessee and due to normal wear and tear excepted. If, however, the Lessee fails to remove the personal property and movable fixtures and/or to restore the Premises to substantially the same condition as existed at commencement of the Lease, then the Authority may remove the personal property and movable fixtures and restore the Premises and may retain the fixtures until such time as Lessee reimburses the Authority for all its expenses connected therewith.

11. Default.

11.1. Lessee shall be in default of this Lease if it:

- 11.1.1. Fails to pay the Basic Rent or Additional Rental when due or to comply with any substantial term, condition or covenant of this Lease within ten (10) days after written notice;
- 11.1.2. Abandons or surrenders the Premises or the leasehold estate;
- 11.1.3. Attempts to assign or sublease the Premises other than in accordance with the terms of the Lease;
- 11.1.4. Is adjudicated bankrupt or insolvent, makes a general assignment for the benefit of creditors takes the benefit of any insolvency act, or is unable to meet its obligations as they become due; or
- 11.1.5. Violates any of the other terms and conditions of this Lease.

11.2. In the event of default by Lessee, the Authority shall have the following cumulative remedies:

- 11.2.1. Terminate the Lease;
- 11.2.2. Reenter and repossess the Premises;
- 11.2.3. Relet the Premises or any part thereof;
- 11.2.4. Accelerate and collect rentals remaining to be paid under the Lease;
- 11.2.5. Seize and hold Lessee's onsite property for the satisfaction of the deficiency;
- 11.2.6. Bring a suit for damages against Lessee; or
- 11.2.7. Pursue any other remedy available to the Authority under Kansas law.

12. Waiver. Waiver by the Authority of any breach of this Lease shall not be construed as a continuing waiver of a subsequent breach nor imply further indulgence.

- 12.1. In the event legal action must be taken because of the breach of any agreement or obligation contained in this Lease on the part of the Lessee or Authority to be kept or performed, and a breach shall be established, the prevailing party shall be entitled to recover all expenses incurred thereof, including reasonably attorney fees.
13. Repairs to Improvements on Premises. During the term of the Lease, Authority will keep roof and exterior of the Premises in a good state of repair. Lessee covenants that during the term of this Lease it will properly care for the demised Premises and appurtenances and suffer no waste or injury, make all interior repairs in and about the demised Premises and fixtures and appurtenances, necessary to preserve the same in good order and condition, which repairs shall be in a class equal to the original work.
- 13.1. Lessee shall be responsible for all routine maintenance and repairs necessary to keep the heating and/or cooling system, in a good state of repair and in good working condition. In addition, the Lessee shall be responsible for the first \$1,000 per year in the costs and expenses of repairing any portion of the HVAC system. The Authority shall be responsible for the replacement of any fixtures, appliances or other portions of the heating, air conditioning which are not repairable and which must be replaced to keep the systems in good working condition. In addition, Lessee will pay for a semi-annual maintenance contract on the HVAC system with a reputable HVAC contractor approved by the Authority during the entire term of this Lease. Should the Lessee fail to maintain the semi-annual maintenance contract at all times during the term of this Lease then the Lessee shall automatically be fully liable for ALL maintenance, major repair including up to replacement of the HVAC system at the sole discretion of the Authority.
- 13.2. Lessee shall be responsible for all routine maintenance and repairs necessary to keep the plumbing, electrical systems and doors in a good state of repair and in good working condition. Maintenance to be performed by the Lessee includes but is not limited to janitorial services, supply and replacement of lighting fixtures including light bulb and ballast replacement, cleaning of stoppages in plumbing fixtures, drain line and septic systems, replacement of floor covering, building interior painting, repairing and replacing building and overhead door motors, chains and belts and landscaping as originally approved and installed. The Authority shall be responsible for the replacement of any fixtures, appliances or other portions of the plumbing and/or electrical systems which are not repairable and which must be replaced to keep the systems in good working. The Authority shall provide and install the initial supply of hand fire extinguishers as required by applicable building code for the interior of the Premises and the Lessee shall maintain and replace the extinguishers as necessary to comply with applicable building code including annual inspections. Lessee is responsible for maintaining electric loads within the design capacity of the system.

- 13.3. The Lessee shall be responsible for maintaining the parking lot including the pavement, striping, and signage.
- 13.4. The Lessee shall be responsible for all maintenance, permitting, insurance, and compliance associated with the UST, associated small metal building, and the fuel dispenser.
- 13.5. In the event Lessee fails to keep said Premises in good order and repair then the Authority may perform all repairs which may be necessary in about the demised Premises and the cost of such repairs shall be and constitute additional rental.
14. Utilities and HVAC System. The Lessee shall, at its own expense, obtain and pay for all electricity, water, gas, sewer use fees, or other utilities used by Lessee during the term of this Lease, including the cost of maintenance and operation of the HVAC system for the Premises.
15. Liens. The Lessee shall pay, satisfy and discharge all liens and obligations of any nature and kind whatsoever created by or the obligations of the Lessee which shall attach to or be imposed upon the Premises and shall indemnify, save and hold harmless the Authority from such payment and from all resulting damages and expenses.
16. Assignment of Lease. The Lessee shall not assign this Lease or any interest therein and shall not sublet the Premises or any part thereof, or allow any person to occupy or use the Premises or any portion thereof, without the prior written consent of the Authority. A consent to one assignment or subletting for use by any other person shall not be deemed to be a consent to any subsequent assignment.
17. Indemnification and Hold Harmless.
- 17.1. To the fullest extent permitted by law, the Lessee shall indemnify and hold harmless the Authority, its affiliates and its officers, directors, employees, agents, representatives, guests and invitees ("Authority Indemnitees") from and against all claims, damages, losses, liabilities, fines, penalties, costs, and expenses (including attorney's fees, consultant costs, environmental investigation, remedial or removal costs and natural resource damages) arising out of, relating to or resulting from (i) Lessee's occupancy and or use of the Premises; (ii) any breach of this Lease by the Lessee; (iii) any leak, spill or other release or disposal of or exposure to (A) any goods while being transported or delivered by Lessee or (B) any other materials, substances or chemicals that Lessee or any of its independent contractors bring onto the Premises; and/or (iv) the acts, omissions, negligence or willful misconduct of any persons used or employed directly or indirectly by the Lessee or any independent contractor. The indemnification obligations under this Subparagraph shall not be limited in any

way by the limits of any insurance coverage or limitations on the amount or type of damages, compensation or benefits payable by, for or to the Lessee, any independent contractor, or any other person under any insurance policy, worker's compensation acts, disability acts or other employee benefit acts.

17.2. In claims against any person or entity indemnified under this Section 17 by an employee of Lessee, an independent contractor of the Lessee's, or anyone directly or indirectly employed by them or anyone for whose acts they may be liable, the indemnification obligation under Section 16.1 shall not be limited by limitation or amount or type of damages, compensation or benefits payable by or for Lessee, or an independent contractor under workers' compensation acts, disability benefit acts or other employee benefit acts.

18. Inspection of Premises. The Lessee agrees that the Authority, the Federal Aviation Administration, or its agents may, at all reasonable times, have free access to the Premises for the purpose of examining or inspecting the condition of the Premises and any improvements thereon, or exercising any right or power reserved to the Authority or Federal Aviation Administration under the terms and provisions of this agreement.

19. Notices. All notices to be given pursuant to this Lease shall be addressed to the parties as follows:

Authority	Salina Airport Authority Salina Airport Terminal Building 3237 Arnold Salina, KS 67401
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Lessee	RMA Engineering, LLC PO Box 673 2975 Blosser Dr. Concordia, KS 66901
---------------	---

20. Damage by Casualty.

20.1. If the Premises are destroyed or damaged by fire or other casualty, the Lessee may, at its sole option terminate this Lease. If this Lease is so cancelled, rent shall be paid only to the date of cancellation and the Lessee shall surrender the Premises to the Authority after being allowed a reasonable time to locate a substitute site, remove its personal property and otherwise conclude its affairs at the Premises

20.2. If the Lessee does not elect to terminate this Lease in case of destruction or damage by casualty, this Lease shall continue in full force and effect and the Authority shall restore the Premises to at least its previous condition, and to Lessee's satisfaction, within a reasonable time. For that purpose, the Authority and its agents and contractors may enter the Premises. Rent shall totally abate during the period of such restoration. The Authority's obligation to restore the Premises shall be absolute, and shall not be limited by the amount of available insurance proceeds.

21. General Clauses.

21.1. The Lessee shall comply with all applicable laws, ordinances and regulations of the state, county and municipality in which the Premises are located with regard to construction, sanitation, licenses or permits to do business and all other matters.

21.2. The Lessee shall pay to the proper governmental agencies and as they become due and payable, all taxes, assessments, and similar charges, which at any time during the term of this Lease may be taxed, except those which the Authority has in this Lease agreed to pay.

21.3. Any property of the Authority damaged or destroyed by the Lessee, incident to the Lessee's use and occupation of the Premises, shall be promptly repaired or replaced by the Lessee to the satisfaction of the Authority or in lieu of repair or replacement, the Lessee shall, if so required by the Authority, pay to the Authority money in the amount sufficient to compensate for the loss sustained by the Authority by reason of damage or destruction of the property.

21.4. The Lessee acknowledges that it has inspected and knows the condition of the Premises and it is understood that the Premises is leased without any representation or warranty by the Authority whatsoever and without obligation on the part of the Authority to make any alterations, repairs, or additions to the Premises.

21.5. The Lessee shall not use, or permit to be used, any portion of the Premises under its control for signs, billboards, or displays, other than those connected with its own operations on the Premises. Advertising signs must be located on the buildings on the Premises and shall not contain more than 120 square feet in the area. Flashing or illuminated signs in which the light is not maintained constant and stationary in intensity and color are prohibited.

21.6. All loading docks for buildings or warehouses located on the Premises shall be maintained only on the side or rear of the building or warehouse.

- 21.7. The Lessee shall not be the agent of the Authority in making repairs or other improvements to the Premises and no materialman's liens or claims thereunder shall be valid against the Authority or against the interest of the Authority in the Premises.
- 21.8. All materials, supplies, or equipment stored outside of the buildings located on the Premises shall be stored in an orderly manner so as not to create a nuisance or fire hazard and shall be in compliance with all applicable governmental regulations.
- 21.9. The Lessee must at all times keep the Premises and buildings in a safe, clean, wholesome condition and comply in all respects with all government, health, and police requirements. The Lessee will remove at its own expense any rubbish which may accumulate on the property.
- 21.10. The Lessee shall be responsible for parking lot snow removal on the Premises as required by Lessee's occupancy and shall keep unpaved areas grassed and landscaped to present a pleasing appearance. Such grass and landscaping shall be kept reasonably mowed and trimmed. The Authority shall be responsible for snow removal on the aircraft ramp up to five (5) ft. in front of the hangar. Lessee shall be responsible for sidewalk snow removal and areas close to the hangar requiring handwork.
- 21.11. The Authority reserves the right (but shall not be obligated to Lessee) to maintain and keep in repair the landing area of the Airport and all publicly-owned air navigational facilities of the Airport, together with the right to direct and control all activities of the Lessee in this regard.
- 21.12. The Authority reserves the right to further develop or improve the landing area and all publicly-owned air navigation facilities of the Airport as it sees fit, regardless of the desires or view of Lessee, and without interference or hindrance.
- 21.13. The Authority reserves the right to take any action it considers necessary to protect the aerial approaches of the Airport against obstruction, together with the right to prevent Lessee from erecting, or permitting to be erected, any building or other structure on the Airport which in the opinion of the Authority would limit the usefulness of the Airport or constitute a hazard to aircraft.
- 21.14. During time of war or national emergency the Authority shall have the right to enter into an agreement with the United States Government for military or naval use of part or all of the landing area, the publicly owned air navigation facilities, and/or other area or facilities of the Airport. If any such agreement is executed, the provisions of this Lease, insofar as they are inconsistent with the provisions of the agreement with the Government, shall be suspended.

- 21.15. It is understood and agreed that the rights granted by this Lease will not be exercised in such a way to interfere with or adversely affect the use, operation, maintenance, or development of the Airport.
- 21.16. There is hereby reserved to the Authority, its successors and assigns, for the use and benefit of the public, a free and unrestricted right of flight for the passage of aircraft in the airspace above the surface of the Premises together with the right to cause in the airspace such noise as may be inherent in the operation of aircraft, now known or hereafter used for navigation of or flight in the air, using the airspace or landing at, taking off from, or operating on or about the Airport.
- 21.17. This Lease shall be subordinate to provisions of any existing or future agreement between the Authority and the United States of America or any agency thereof relative to the operation, development or maintenance of the Airport, the execution of which has been or may be required as a condition precedent to the expenditure of federal funds for the development of the Airport.
- 21.18. If Lessee defaults in its payment of rent or fails to substantially comply with any of the other items of this Lease then, if requested by the Authority, the Lessee agrees to provide the Authority with a financial statement covering Lessee's latest fiscal or calendar year, which financial statement shall be in such form as accurately discloses the assets, liabilities, and net worth of the Lessee. If, in the opinion of the Authority, the financial statement provided is incomplete or fails to accurately indicate the financial condition of the Lessee, the Lessee agrees to provide the Authority such further financial information as the Authority may in writing request.

22. Nondiscrimination Assurances.

- 22.1. The Lessee, for itself, its personal representatives, successors in interest, and assigns, as a part of the consideration hereof, covenant's and agrees as a covenant running with the land that in the event facilities are constructed, maintained, or otherwise operated on the Premises, for a purpose for which a Department of Transportation program or activity is extended or for another purpose involving the provision of similar services or benefits, the Lessee shall maintain and operate such facilities or benefits and services in compliance with all other requirements imposed pursuant to 49 CFR, Part 21, Nondiscrimination in Federally Assisted Programs of the Department of Transportation, and as the regulations may be amended.
- 22.2. The Lessee, for itself, its personal representatives, successors in interest, and assigns, as a part of the consideration hereof, covenants and agrees as a covenant running with the land that (i) no person on the grounds of race, color, or national origin shall be excluded from participation in, denied the benefits of, or be otherwise subjected to discrimination in the use of the facilities; (ii) that in

construction of any improvements on, over or under such land and the furnishing of services thereon, no person on the grounds of race, color, or national origin shall be excluded from participation in, denied the benefits of, or otherwise be subjected to discrimination; and (iii) that the Lessee shall use the Premises in compliance with all other requirements imposed by or pursuant to 49 CFR, Part 21, Non-discrimination in Federally Assisted Programs of the Department of Transportation, and as the regulations may be amended.

22.3. The Lessee assures that it will undertake an affirmative action program as required by 14 CFR, Part 152, Subpart E, to insure that no person shall on the grounds of race, creed, color, national origin or sex be excluded from participation in any employment activities covered in 14 CFR, Part 152, Subpart E. The Lessee assures that no person shall be excluded on these grounds from participating in or receiving the services or benefits of any program or activity covered by this subpart. The Lessee assures that it will require that its covered sub organizations provide assurances to the Lessee that they similarly will undertake affirmative action programs and that they will require assurances from their sub organizations, as required by 14 CFR, Part 152, Subpart E, to the same effect.

22.4. It is understood and agreed that nothing herein contained shall be construed to grant or authorize the granting of an exclusive right within the meaning of Section 308 of the Federal Aviation Act of 1958.

22.5. The Lessee agrees to furnish service on a fair, equal and not unjustly discriminatory basis to all users thereof, and to charge fair, reasonable and not unjustly discriminatory prices for each unit or service; provided that the Lessee may make reasonable and nondiscriminatory discounts, rebates or other similar types of price reductions to volume purchasers.

23. Binding Effect. This Lease shall be binding upon the heirs, beneficiaries, personal representatives, successors, and assigns of the Authority and the Lessee.

The Authority and the Lessee have each caused this Lease to be executed by its duly authorized officers on the date shown.

SALINA AIRPORT AUTHORITY

Date _____

By: _____
Donald Boos
Chairman

ATTEST

Date _____

By: _____
Kasey Windhorst
Board Clerk


RMA ENGINEERING, LLC

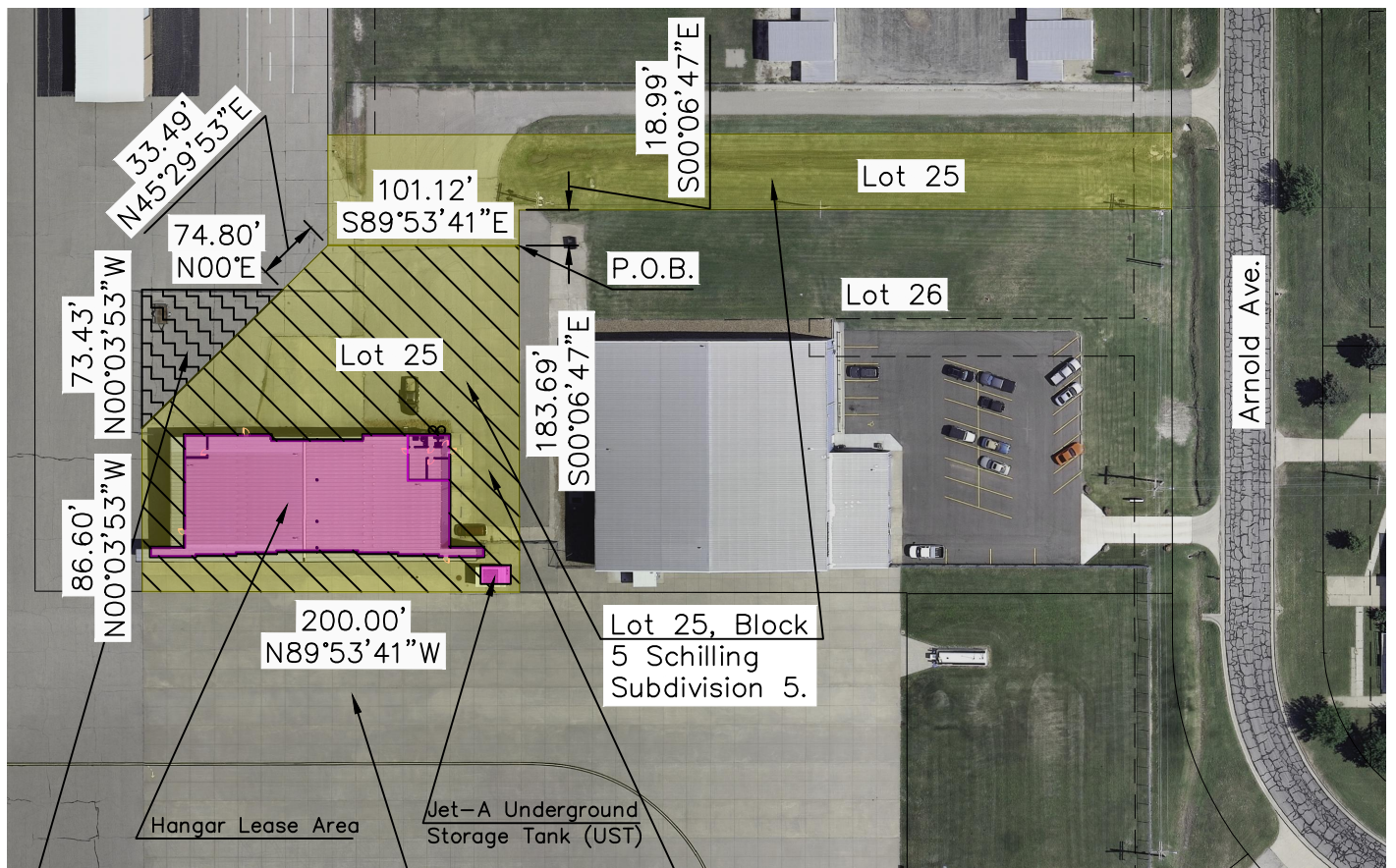
Date 4/11/25

By: 
James P. Metzler, Member

ATTEST

Date 4/11/25

By: 
Jason Pourle (Name)
Coo (Title)



Lease Boundary 2
To include fenced area
outside said Lot 25
Area = 2,744 S.F. or
0.063 Acres

Non-Exclusive use
aircraft movement
area

Lease Boundary 1
A Portion of Lot 25,
Block 5 Schilling
Subdivision No. 5
Area = 31,931 S.F. or
0.733 Acres.



Hangar Lease Area

Hangar Area = 8,182 SF
Office Area = 582 SF
Total = 8,764 SF

Central Heat & A/C (Office)

Gas Radiant Tube Heaters
(Hangar)

Combo Smoke/Heat Detectors
(Hangar & Office)

Underground Storage Tank
12,000 gal Jet A
(VeederRoot 300C monitoring
Console)

Lease Area Boundary Description:

Beginning at a point 18.99 feet south of a property corner along the platted property line of Lot 25, block 5, Schilling Subdivision No. 5; Thence S00°06'47"E along said platted lot a distance of 183.69 feet; Thence N89°53'41"W along said platted lot a distance of 200.00 feet; Thence N00°03'53"W along said platted lot a distance of 86.60'; Thence continuing N00°03'53"W along an existing fence line a distance of 73.43'; Thence due East along an existing fence line a distance of 74.80' to a point on said platted lot; Thence N45°29'53"E a distance of 33.49' to a property corner to said platted lot. Thence S89°53'41"E along a line separating the leased portion of lot 25 from the unleased portion of lot 25 a distance of 101.12 feet to the point of beginning. Said Lease Boundary contains 34,677.6 Square Feet or 0.733 Acres More or Less.

Drawing Number 2900-02-21

SALINA Airport
Authority

3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)

None : REVISIONS
MWC : DESIGNED BY

MWC : DRAWN BY

1" = 100' : SCALE

03/13/25, 1115 : DATE

SALINA AIRPORT AUTHORITY
RMA Engineering LLC - Lease Exhibit A

1
OF
1

TERMINATION AGREEMENT

This Termination Agreement ("Agreement") is entered into this 11th day of April, 2025, by and between the **Salina Airport Authority**, a Kansas public corporation of Salina, Saline County, Kansas ("Authority"), and **RMA Engineering, LLC**, a Kansas limited liability company with principal offices located at 2975 Blosser Dr., Concordia, Cloud County, Kansas ("Lessee").

RECITALS

1. The Authority and Lessee entered into a Lease Agreement dated August 31, 2021, and subsequently renewed on September 28, 2023, covering Hangar No. 506-2, located at 2010-A Kneubuhl Ct., Salina, Kansas (the "Premises").
2. Lessee will be taking delivery of an aircraft that requires a larger hangar and therefore desires to relocate to a larger facility at the Salina Regional Airport.
3. The parties now mutually desire to terminate the August 31, 2021, Lease and September 28, 2023, Lease Renewal Agreement.

NOW THEREFORE, in consideration of the mutual promises and covenants contained herein, the parties agree as follows:

1. **Termination Date.** The Lease Agreement and all subsequent renewal agreements are hereby terminated effective as of April 30, 2025 ("Termination Date").
2. **Possession.** Lessee shall vacate and surrender the Premises to the Authority, free of all personal property and in broom-clean condition, on or before the Termination Date.
3. **Release.** Upon satisfaction of all obligations through the Termination Date, including the payment of any outstanding rents, fees, or damages, each party shall release the other from any further liability or obligations under the Lease.
4. **Condition of Premises.** Lessee agrees to leave the Premises in good condition, reasonable wear and tear excepted. Any damage beyond normal wear and tear shall be the responsibility of the Lessee.
5. **Entire Agreement.** This Agreement contains the entire agreement of the parties with respect to the subject matter herein and supersedes all prior negotiations, agreements, or understandings, whether written or oral.
6. **Binding Effect.** This Agreement shall be binding upon and inure to the benefit of the parties and their respective successors and assigns.

IN WITNESS WHEREOF, the parties have executed this Termination Agreement as of the day and year first above written.

SALINA AIRPORT AUTHORITY

Date _____

By: _____
Donald Boos
Chairman

ATTEST

Date _____

By: _____
Kasey Windhorst
Board Clerk


RMA ENGINEERING, LLC

Date 4/11/25

By: 
James P. Metzler, Member

ATTEST

Date 4/11/25

By: 
Jason Bourke (Name)
COO (Title)

PROJECT BUDGET

SALINA REGIONAL AIRPORT
SALINA AIRPORT AUTHORITY
SALINA, KANSAS
M.J. Kennedy Air Terminal Bldg. Remodel/Expansion
F.A.A. A.I.P. P.N 3-20-0072-055-2023 (ATP)
10-Apr-25

COSTS:

ADVERTISING AND ADMINISTRATION

	FUNDING			
	Sponsor Funding Mill Levy Grant \$ (GAP Funding)	Build KS Fund (ATP Match) 5% Match	FAA BIL ATP	Total
Advertisement	\$ -	\$ 150.00	\$ 2,850.00	\$ 3,000.00
Permits and Fees	-	2,000.00	38,000.00	40,000.00
Independent Fee Estimate	-	200.00	3,800.00	4,000.00
Legal	-	75.00	1,425.00	1,500.00
Advertising and Adminstration Sub-Total =	-	2,425.00	46,075.00	48,500.00

ENGINEERING SERVICES

Jviation Contract Eligible (76.35%)	-	52,066.83	989,269.75	1,041,336.58
Jviation Contract In-Eligible (23.65%)	322,646.60			322,646.60
Design and Construction Observation Services=	322,646.60	52,066.83	989,269.75	1,363,983.18

CONSTRUCTION

ICON Bid Schedules 1-4 Eligible (76.35%)	-	283,355.45	5,383,753.58	5,667,109.03
ICON Bid Schedules 1-4 In-Eligible (23.65%)	1,755,890.97			1,755,890.97
Change Order 1 (6" fire line service)	39,770.58			39,770.58
Construction Sub-Total =	1,795,661.55	283,355.45	5,383,753.58	7,462,770.58
TOTAL ESTIMATED PROJECT COST =	\$ 2,118,308.15	\$ 337,847.28	\$ 6,419,098.33	\$ 8,875,253.76

**U.S. DEPARTMENT OF TRANSPORTATION
FEDERAL AVIATION ADMINISTRATION**

AIRPORT IMPROVEMENT PROGRAM

CONTRACT CHANGE ORDER NO. One (1) or **SUPPLEMENTAL AGREEMENT NO.** N/A

AIRPORT Salina Regional Airport **DATE** April 8, 2025

LOCATION Salina, Kansas **AIP PROJECT NO.** 3-20-0072-054/055-2024

CONTRACTOR ICON Structures

You are requested to perform the following described work upon receipt of an approved copy of this document or as directed by the engineer:

Item No.	Description	Unit	Unit Price	Quantity	Amount
22-220500.S Plumbing	6" Fire Line Service from tap to 12" AFF in fire riser room by TSA SSCP	LS	\$ 32,480.00	1	\$ 32,523.00
22-220500.S Plumbing	Drain line to existing main	LS	\$ 2,990.00	1	\$ 2,990.00
	General Contractor Insurance	LS	% 1.00	1	\$ 355.13
	Fee	LS	% 10.00	1	\$ 3,586.81
	Bond	LS	% 0.80	1	\$ 315.64
TOTAL					\$ 39,770.58
This Change Order Total					\$39,770.58
Previous Change Order(s) / Supplemental Agreement(s) Total					\$0.00
Original Contract Total					\$7,423,000.00
Revised Contract Total					\$7,462,770.58

The time provided for completion in the contract is Unchanged. This document shall become an amendment to the contract and all provisions of the contract will apply.

Recommended by: _____
Engineer **Date**

Approved by: _____
Owner **Date**

Accepted by: _____
Contractor **Date**

AIP PROJECT NO. 3-20-0072-054/055-2024 CHANGE ORDER NO. One (1)

AIRPORT Salina Regional Airport LOCATION Salina, Kansas

1. Brief description of the proposed contract change(s) and location(s).

This contract change order includes the installation of 6" fire service line to 12" AFF inside of the fire riser room. Includes all piping, labor, materials, thrust blocks, bedding, backfill, and tap fees. Does not include any cutting or patching, boring, core-drilling, street repairs, or taxes. Location of the tie-in shall be determined by others prior to installation. Engineer of record to provide tap location and fire line route. This contract change order also includes the installation of 4" sanitary sewer line from 5' outside of building and tying into existing sanitary sewer line. Includes potholing, pipe, labor, materials and compacted backfill.

2. Reason(s) for the change(s) (Continue on reverse if necessary)

This fire line is needed because, with the intended renovation and expansion, the terminal building will now need to be sprinklered. At the time of bidding, the size of the required fire line was not known. The General Contractor contracted with a sub to design the required fire system for the terminal space. This design showed that a 6" fire line was required. The sanitary sewer line needs to be extended in order to tie into an existing sanitary line.

3. Justifications for unit prices or total cost.

Prices for the work were negotiated with the contractor and are considered fair and reasonable.

4. The sponsor's share of this cost is available from:

The Sponsor will cover the full cost of this change order from Local funds.

5. If this is a supplemental agreement involving more than \$2,000, is the cost estimate based on the latest wage rate decision? Yes ☐ No ☐ Not Applicable ☒

6. Has consent of surety been obtained? Yes ☐ Not Necessary ☒

7. Will this change affect the insurance coverage? Yes ☐ No ☒

8. If yes, will the policies be extended? Yes ☐ No ☐

9. Has this (Change Order) been discussed with FAA officials?

Yes ☒ No ☐ When 04/10/2025 With Whom Andrea McKinnie, (Central Region ADO)

Comment _____



Icon Structures, Inc.
114 N. Wabash Ave.
Wichita, Kansas 67214
Phone: 316-687-9960
Fax: 316-687-9965

PCCO #001

Project: 00-240400 - Salina Regional Airport
3237 Arnold Ave
Salina, Kansas 67401

Prime Contract Change Order #001: 6" Site Fire Line

TO:	Salina Regional Authority 3237 Arnold Ave. Salina, Kansas 67401	FROM:	Icon Structures 114 N. Wabash Ave. Wichita, Kansas 67214
DATE CREATED:	4/07/2025	CREATED BY:	Brice Keazer (Icon Structures)
CONTRACT STATUS:	Pending - In Review	REVISION:	0
DESIGNATED REVIEWER:		REVIEWED BY:	
DUE DATE:		REVIEW DATE:	
INVOICED DATE:		PAID DATE:	
SCHEDULE IMPACT:		EXECUTED:	No
REVISED SUBSTANTIAL COMPLETION DATE:		SIGNED CHANGE ORDER RECEIVED DATE:	
CONTRACT FOR:	00240400:Salina Regional Airport	TOTAL AMOUNT:	\$39,722.43

DESCRIPTION:

CE #001 - Site Fire Line

Installation of 6" fire service line to 12" AFF inside fire riser room. Includes all piping, labor, materials, thrust blocks, bedding, compacted backfill, and tap fees. Does not include any cutting or patching, boring, core drilling, street repairs, or taxes. Location of tie-in shall be determined by others prior to installation. Engineer of record to provide tap location and fire line route.

CE #006 - Sanitary Sewer line in Fire Riser Room

Installation of 4" sanitary sewer line from 5' outside of building and tying into existing sanitary sewer line. Includes potholing, pipe, labor, materials and compacted backfill.

ATTACHMENTS:

[Receipt_2025-04-02_114937firebackupdocs.pdf](#), [Document_2025-04-03_092305.pdf](#), [Document_2025-03-06_111544fireline.pdf](#)

POTENTIAL CHANGE ORDERS IN THIS CHANGE ORDER:

PCO #	Title	Schedule Impact	Amount
001	6" Site Fire Line		\$39,722.43
Total:			\$39,722.43

CHANGE ORDER LINE ITEMS:

PCO # 001: 6" Site Fire Line

#	Budget Code	Description	Amount
1	22-220500.S PLUMBING.Subcontract Commitments	6" Fire Line Service from tap to 12" AFF in fire riser room by TSA SSCP	\$32,480.00
2	22-220500.S PLUMBING.Subcontract Commitments	Drain line to existing main	\$2,990.00
Subtotal:			\$35,470.00
GC Insurance (1.00%):			\$354.70
Fee (10.00%):			\$3,582.47
Bond (0.80%):			\$315.26
Grand Total:			\$39,722.43



The original (Contract Sum)	\$7,423,000.00
Net change by previously authorized Change Orders	\$0.00
The contract sum prior to this Change Order was	\$7,423,000.00
The contract sum would be changed by this Change Order in the amount of	\$39,722.43
The new contract sum including this Change Order will be	\$7,462,722.43
The contract time will not be changed by this Change Order.	

Alex Nodich (Woolpert)
720 S. Colorado Boulevard, Suite 1200-S
Glendale, Colorado 80246

Salina Regional Authority
3237 Arnold Ave.
Salina, Kansas 67401

Icon Structures
114 N. Wabash Ave.
Wichita, Kansas 67214

SIGNATURE DATE

SIGNATURE DATE

SIGNATURE DATE



AIR CONDITIONING • HEATING • SHEET METAL • PLUMBING • ELECTRICAL

1202 N.W. 5th
P.O. Box 576
Abilene, Kansas 67410-0576

(785) 263-2922
Fax: (785) 263-4340

4-2-2025

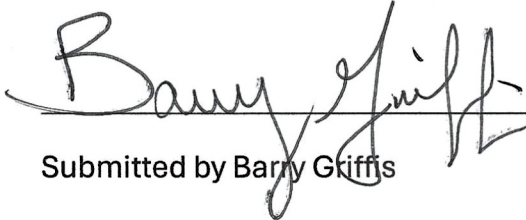
RE: Salina Airport authority drain line quote for fire riser room.

QUOTE#1

"Quote 1" is not
included in the overall
cost for PCCO#1.

Set 1- Floor sink with 4" outlet (12"x12"x10" deep with trap seal), install 4" trap and 4" pipe to a point 5' outside the building and vent pipe thru the roof. Price includes labor, materials, sleeve and pipe seal through concrete stem wall excavation, and potholing.

Quote #1- \$3,150.00.00 no tax



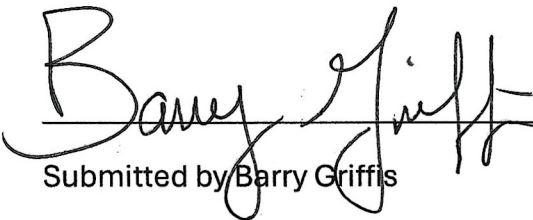
Submitted by Barry Griffiths

Accepted by

QUOTE#2

Install a drain line from 5' outside the building to the 4" existing drain line outside the building running east and west with a 4" cleanout just outside the building, price includes labor, materials, 6" sleeve over the drain line where it crosses the waterline, excavation, and potholing.

Quote #2- \$2,990.00 no tax



Submitted by Barry Griffiths

Accepted by



LARSON CONSTRUCTION, INC.
 2616 EUREKA TERRACE
 MANHATTAN, KS 66503
 OFFICE - 785-537-0160
 www.larcoinc.biz

Proposal

Number	E1025D
--------	--------

Date	2/19/2025
------	-----------

Bill To
Barry Griffis 4 Seasons Plumbing & HVAC

Job Site Location
Salina Airport bore 3237 Arnold Ave Salina, KS 67401

PO Number	Terms	Project
901	30 days	6" DIP bore

Date	Description	Quantity/H	Unit	Price/Rate	Sales Tax	Amount
	Mobilization of equipment & crew	1.00	EA	\$700.00		\$700.00
	2 person dig crew	4	HRS	\$250.00		\$1,000.00
	2 person vac crew (spot existing utilities)	8.00	HRS	\$200.00		\$1,600.00
	Bore 6" DIP (includes pipe assembly)	1.00	LS	\$8,500.00		\$8,500.00
	City Permit (+10%)	1.00	EA	\$181.50		\$181.50
	**Customer to provide all material & complete tie-in procedures.					
	**No backfill or restoration					
	NEW CONSTRUCTION *SALSA 9.25%			\$0.00		\$0.00

SubTotal	\$11,981.50
----------	-------------

Sales Tax 0.00% on \$0.00	\$0.00
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Total	\$11,981.50
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Note: This proposal may be withdrawn by us if not accepted within 30 days. By signing, I agree to pay the entire amount of this proposal. Entire amount will be due within 10 days of invoice date, that will be mailed upon completion of work.

Signed: _____ Printed Name: _____ Date: _____



THE SALINA SUPPLY COMPANY
302 N Santa Fe Ave.
Salina, KS 67401
Phone 785-823-2221
Fax 785-823-3532



Quotation

EXPIRATION DATE	QUOTE NUMBER
03/28/2025	S100276656
THE SALINA SUPPLY COMPANY 302 N Santa Fe Ave. Salina, KS 67401 Phone 785-823-2221 Fax 785-823-3532	
PAGE NO. 1 of 2	

QUOTE TO:

SHIP TO:

FOUR SEASONS INC
P O BOX 576
ABILENE, KS 67410

FOUR SEASONS INC
1202 N W 5TH
DON'T SHIP PARCEL POST!!!!!!!
ABILENE, KS 67410

CUSTOMER NUMBER	CUSTOMER PO NUMBER	JOB NAME / RELEASE NUMBER	SALESPERSON	
4234	SALINA AIRPORT		Bill Houltberg	
WRITER	SHIP VIA	TERMS	SHIP DATE	FREIGHT ALLOWED
Blaine McAfee		See Disc Below	11/26/2024	No
ORDER QTY	DESCRIPTION		UNIT PRICE	EXT PRICE
	SHIPPING INSTRUCTIONS DON'T SHIP PARCEL POST!!!!!!!			
9ea	56A0363 6" X 18' CL350 DI PIPE B/T WATERMAIN <162FT, \$33.34/FT>		600.120/ea	5401.08
2ea	072225 TYLER 6 " MJ 90-DEG BEND C153 CL/TC DOMESTIC ****Special Order****		226.688/ea	453.38
1ea	081951 TYLER 6" X 12" MJ SOLID SLEEVE, C153 CL/TC DOMESTIC ****Special Order****		198.788/ea	198.79
7ea	516064 6" DOMESTIC RESTRAINED JOINT MJ ACCESSORY PACK FOR DI PIPE ****Special Order****		101.706/ea	711.94
1ea	274902 TYLER 6" FLANGED 90, CL/TC IN- PRIMER OUT, DOMESTIC ****Special Order****		433.613/ea	433.61
1ea	6" F x PE 6'-0" Cement Lined TN37 Prime Coat Domestic ****Special Order****		1125.000/ea	1125.00
3ea	34K4100 6" FLANGE PACK 150# 1/8" FFRR GASKET AND 3/4" X 3-1/2" HEAVY ZINC PLATED BOLTS/NUTS, SIP #FP06		35.945/ea	107.84

** Continued on Next Page **



THE SALINA SUPPLY COMPANY
302 N Santa Fe Ave.
Salina, KS 67401
Phone 785-823-2221
Fax 785-823-3532



Quotation

EXPIRATION DATE	QUOTE NUMBER
03/28/2025	S100276656
THE SALINA SUPPLY COMPANY 302 N Santa Fe Ave. Salina, KS 67401 Phone 785-823-2221 Fax 785-823-3532	
PAGE NO.	
2 of 2	

QUOTE TO:

SHIP TO:

FOUR SEASONS INC
P O BOX 576
ABILENE, KS 67410

FOUR SEASONS INC
1202 N W 5TH
DON'T SHIP PARCEL POST!!!!!!!
ABILENE, KS 67410

CUSTOMER NUMBER	CUSTOMER PO NUMBER	JOB NAME / RELEASE NUMBER	SALESPERSON		
4234	SALINA AIRPORT		Bill Houltberg		
WRITER		SHIP VIA	TERMS	SHIP DATE	FREIGHT ALLOWED
Blaine McAfee			See Disc Below	11/26/2024	No
ORDER QTY	DESCRIPTION			UNIT PRICE	EXT PRICE
1ea	276647 TYLER 6" FLANGE TAPPED 2" DOMESTIC, STD, PRIMER *****Special Order*****			245.288/ea	245.29
2ea	34K3051 146 5/8 x 6FT ZP CONT THRD ROD 0500330030			25.555/ea	51.11
1ea	56B9500 40501 OATE/HERC DUCK BUTTER 2LBS., LUBRICANT FOR JOINING PIPE AND FITTINGS,WATER SOLUBLE, RUBBER, SYNTHETIC RUBBER OR PLASTIC GASKETS 32OZ OATEY # 30600			6.892/ea	6.89
TAX IS NOT INCLUDED - PRICES ARE GOOD FOR 30 DAYS UNLESS NOTED ABOVE PRICES BASED ON COMPLETE ORDERS - PLEASE CALL FOR ADDITIONAL PRICE INFORMATION IF ONLY ORDERING PARTIAL BID ITEMS				Subtotal	8734.93
				S&H Charges	0.00
				Amount Due	8734.93



Chair
Stephanie Carlin

Vice Chair
Donald Boos

Secretary
John O'Brien

Treasurer
Ryan Commerford

Past Chairman
Tod Roberg

Executive Director Timothy F. Rogers, A.A.E.

Deputy Executive Director Pieter Miller, C.M. Dir. of Administration & Finance Michelle R. Swanson, C.M. Dir. of Facilities & Construction Maynard Cunningham
Dir. of Operations David Sorell Business & Communications Manager Kasey L. Windhorst Board Attorney Greg A. Bengtson Airport Admin. Specialist Michelle Moon

April 8, 2024

Kenneth J. Weishaar
Director, Public Works
Kansas National Guard
5920 SE Coyote Drive
Building 2005
Topeka, KS 66619

**RE: Letter of Intent to Lease or Sell Land
Kansas Army Aviation Support Facility No. 2
Salina Regional Airport**

Dear Mr. Weishaar:

Thank you for your interest in the potential construction of a new Kansas National Guard (KNG) Army Aviation Support Facility (AASF) at the Salina Regional Airport. As you work on your project funding, design and construction plan, the following is intended to provide the Airport Authority and the KNG the framework to develop a long-term land lease that will provide the necessary real estate for the construction of a new AASF at the Salina Airport. This proposed **Letter of Intent (LOI)** also provides for the construction of an Armed Forces Reserve Center (AFRC).

Please consider this **LOI** between the **Salina Airport Authority (SAA)**, the **Kansas National Guard (KSNG)**, and **Kansas Military Board (KMB)**, as the basis for land lease terms and conditions by which the SAA intends to make available, and the KSNG/KMB intends to lease land at the Salina Regional Airport.

This **LOI** also provides for the option for the sale of approximately 100 acres to the KSNG and KMB contingent upon the SAA obtaining a Federal Aviation Administration (FAA) Deed of Release for the site.

The general provisions of the **LOI** are as follows:

Premises / Facility: Approximately 100 acres located on the west side of the Salina Regional Airport. The site to be leased is within the Airport Authority's **SLN West** development area. **SLN West** is intended to provide development sites for military, DoD contractors and law enforcement agencies that would benefit from building sites separated from civil aeronautical operations. Attached are two site development concepts that support the site's suitability for AASF and AFRC construction.

Rental rate per year: \$7,500/year.

Term: Fifty (50) years

Options: Two (2) Options of twenty-five (25) years each; subject to Federal Aviation Administration concurrence.

Property Sale: The SAA will agree to sell approximately 100 acres contingent on obtaining a FAA Deed of Release. The sale/purchase value will be based on the appraised value of the site by means of an FAA approved appraisal process.

Purpose: Construction and operation of a KSNG AASF and AFRC.

SAA Responsibility: Preparation of an update to the Salina Regional Airport 2014 Master Plan to depict the AASF and AFRC development sites. The master plan update will assure compatibility with Federal Aviation Administration (FAA) airport design standards and FAA airspace requirements. The master plan update will also include a National Environmental Policy Act (NEPA) assessment of SLN West development plans. The SAA will fund, design and construct streets and utilities required for KSNG/KMB site development and facility construction. The SAA will provide the KSNG/KMB access to all environmental information concerning the site.

The SAA will start the FAA Deed of Release process upon KSNG/KMB approval **LOI** terms and conditions.

Tenant Responsibility: All costs associated with the site development, facility design, and construction including but not limited to site specific and/or DoD required environmental assessments, hangar construction, utilities, drainage, fencing, pavement, and landscaping. All operational expenditures including but not limited to facility maintenance (structural or otherwise), snow removal, landscaping, mowing, building signage, pavement maintenance, exterior lighting, utilities, trash service.

Property Taxes: Not applicable

Disclaimer: This proposal shall not be considered legally binding, however shall serve as the basis for a definitive Lease Agreement. This proposal is subject to the availability of the property, the Federal Aviation Administration's satisfactory review of the updated 2014 Master Plan to include SLN West development and Board of Director's approval.

Expiration: This **LOI** expires October 31, 2025. During the term of this **LOI** the SAA and KSNG/KMB agree to actively work together to either finalize a land lease agreement or a contract of sale for the approximately 100 acres. The SAA will support KSNG/KMB efforts to secure federal and/or state project funding.

Following KSNG/KMB **LOI** approval, the SAA will start to prepare a draft Lease Agreement and start the process for obtaining a FAA Deed of Release with the intent of providing KSNG/KMB the options of either leasing or purchasing the site. With both acquisition options the SAA will continue to maintain the site (i.e. mowing and ag operations) until AASF and/or AFRC construction starts.

Thank you for your interest in constructing an AASF and AFRC at the Salina Regional Airport. We look forward to working with you on this exciting project that will support vital KSNG missions for decades to come. If the **LOI** terms are acceptable, please sign below and return a copy to the SAA for signature.

Please let me know if have any questions or concerns.

Sincerely,

SALINA AIRPORT AUTHORITY



Timothy F. Rogers, A.A.E.
Executive Director

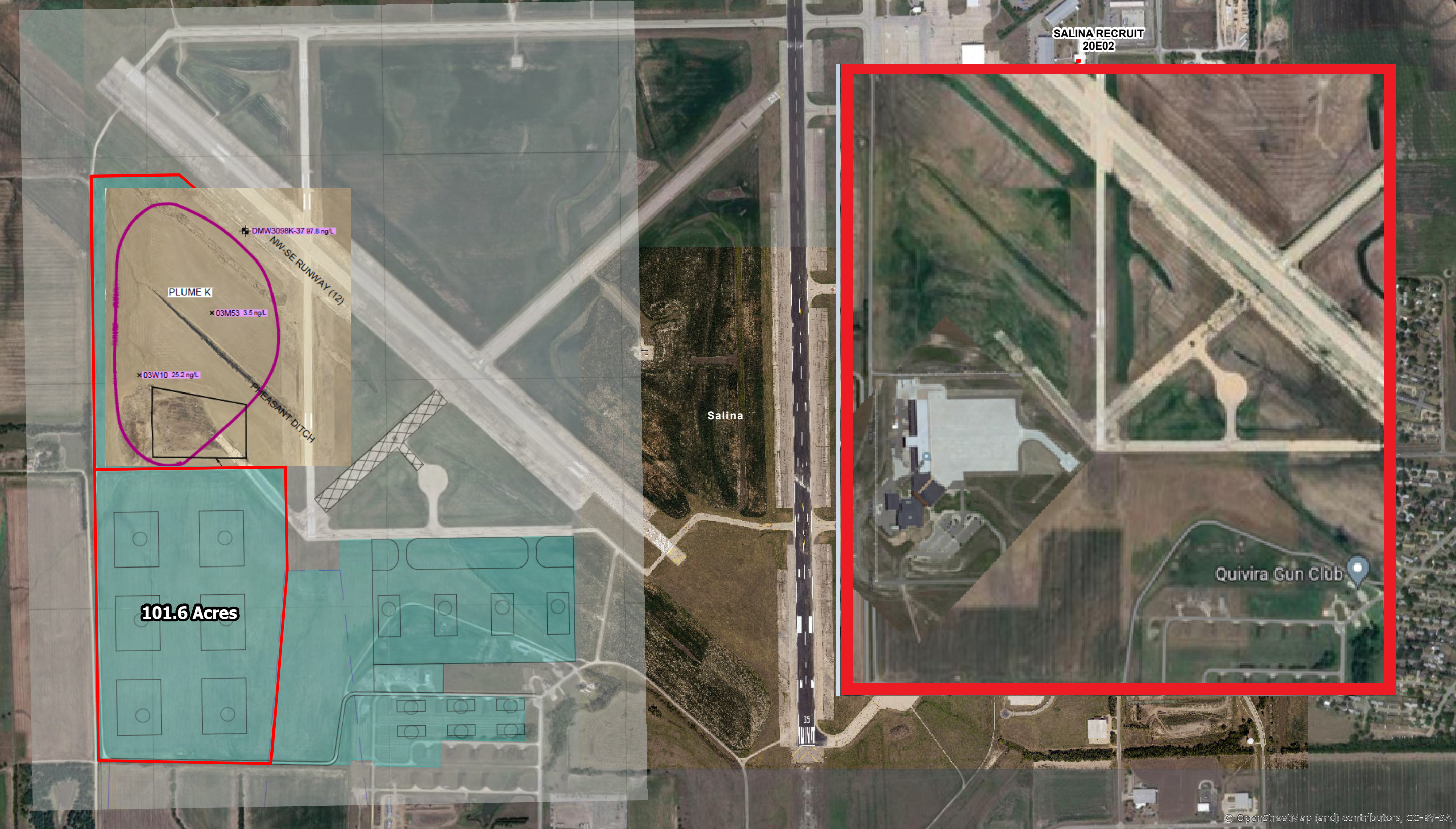
Accepted

KANSAS NATIONAL GUARD

Kenneth J. Weishaar
Director, Public Works
Dated 18 July 2024

Encl.

Cc: COL Patrik W. Goss, SAAO-KS



SALINA RECRUIT
20E02

PLUME K

DMW3098K-37 97.8 ng/L

03M53 3.5 ng/L

03W10 25.2 ng/L

NW-SE RUNWAY (12)

PHEASANT DITCH

Salina

Quivira Gun Club

101.6 Acres

REAL ESTATE LEASE AGREEMENT

NOTICE TO LESSOR AND LESSEE: PURSUANT TO THE REQUIREMENTS OF K.S.A.75-3730, 3739 (1) and 3743, as amended. NO LEASE AGREEMENT IS EFFECTIVE NOR MAY EXPENDITURES BE MADE UNTIL THE AGREEMENT HAS BEEN SIGNED AND THE REQUIRED APPROVALS AFFIXED HERETO. Clauses printed in this contract are considered mandatory and may only be supplemented by a special provision approved by the Department of Administration.

CONTRACT PARTIES

LESSOR (First Party or 1st Party)

Contact Person:

LESSOR NAME:

Address: City:

State: Zip Code:

Telephone: Fax:

Email Address:

Type of Firm: ☐ Individual ☐ Partnership ☐ Corporation ☒ Government ☐ L.L.C.

Taxpayer Identification No.:

LESSEE (Second Party or 2nd Party)

Contact Person:

LESSEE NAME:

Address: City:

State: Zip Code:

Email Address:

Telephone: Fax:

Leased Property Description:

Street Address: City:

County: State: Zip Code:

WITNESSETH, that First Party, in consideration of the rents, covenants and agreements of Second Party, hereinafter set forth, does let, lease and rent to Second Party the above described property

1. TERM:

To have and hold the same for the term of:

- (a) Lease Term begin date: (mm/dd/yyyy)
(b) Lease Term end date: (mm/dd/yyyy)
(c) Length: years, months

2. RENTAL PAYMENTS:

Second Party agrees to pay equal quarterly semi-annual annual
installments of commencing on the 1st day of and on the 1st day
of each corresponding payment period thereafter until the term of this lease ends; or in concurrence with payment
schedule in Special Provision .

Rental payment for the first month shall be prorated if the above described property is not available for occupancy
by the beginning date of the lease. The final payment shall be prorated for any partial month payment that may be
due.

The space herein above described contains Square feet of space for office use at the rate of
 per square foot per annum; square feet of floor space for records and property
storage use at the rate of per square foot per annum; and (square feet of
floor space) (acres, more or less) for other use (specify): at the rate of
 per square foot per annum or per acre. Rental payments include the cost to lease the existing
premises and any improvements made to the premises.

3. USE OF PREMISES:

Second Party shall have the full and unrestricted use of the premises for the term of this lease or any renewals
thereof, for the following purpose:
The approximate Full-Time Equivalent (FTE) employee working on these premises is

4. UTILITIES:

Public Utilities shall be paid for by the First (1st) Party, Second (2nd) Party, Third (3rd) Party, Occupant or Other as
follows:

(a) Electricity	Second Party	<input type="text"/>
(b) Water	Second Party	<input type="text"/>
(c) Telephone	Second Party	<input type="text"/>
(d) Gas	Second Party	<input type="text"/>
(e) Heat	Second Party	<input type="text"/>
(f) Other, please list <input type="text"/>	Choose an item.	<input type="text"/>

5. ADDITIONAL SERVICES:

Additional Services shall be paid for by the First (1st) Party, Second (2nd) Party, Third (3rd) Party, Occupant or Other as follows:

(a) Grounds Maintenance, landscaping, parking areas, entrances and sidewalks	First Party	mowing
(b) Snow Removal	Choose an item.	
(c) Pest Control	Choose an item.	
(d) Custodial Service of Leased Area	Choose an item.	
(e) Custodial Service of Common Area	Choose an item.	
(f) Trash Removal	Choose an item.	
(g) Other, please list <input type="text" value="perimeter gate/fence"/>	First Party	

6. SUBLETTING:

Second Party shall have the right to sublet any or all of the space herein leased to any other State agency for the same or a comparable use. Second Party may not assign or sublet said premises to any private person without the written consent of First Party, said consent not to be unreasonably withheld. Lessee will notify Lessor if any sublet action occurs. If Second Party sublets to another State agency, Second Party's obligation to pay the rent herein shall cease, provided, however, any such sub-tenant shall be bound by all conditions of this lease for the balance of the term.

7. REPAIR OF PREMISES:

~~The First Party will pay the costs and maintain in good repair the walls, windows, floor coverings, shell, structure, elevators, stairs, roof, grounds, sidewalk and off street parking area of the lease facility. Such items shall be maintained at a condition not less than the condition of the said items at initial lease signing. First Party will be responsible for repairs and/or replacements in heating, ventilation and air conditioning (HVAC), plumbing, electrical, mechanical and related fixtures and appliances. The First Party is responsible for meeting all applicable local and State building codes, ordinances, standards and regulations. The First Party will provide Second Party with a list of persons or firms to contact in case of an emergency due to failure of the above facility components. If the facility, fixtures or Second Party contents are damaged as a result of failure of the items listed above, First Party agrees to pay the costs to repair or replace the contents and fixtures and to restore the facility to a condition not less than the condition at the time of initial lease signing. First Party agrees to authorize the Second Party to contract with a Third Party for maintenance repairs that are not corrected within three (3) days of notification. The First Party further agrees to authorize the Second Party to pay invoices for the maintenance repairs that remain unpaid thirty (30) days after their submittal to the First Party. First Party authorizes Second Party to deduct the amount of said paid invoices from rental payments due and owing. In the event First Party fails to make repairs and/or replacements within thirty (30) days and the Second Party elects not to contract for such services and deduct the cost from the rental payments, Second Party may terminate this Lease with ten (10) days notice to First Party and the obligation to occupy and to make rental payments shall cease. Interior repairs of damage caused by Second Party shall be paid for by Second Party. Second Party will submit written requests for decoration and other remodeling items to First Party for approval. Approved decoration or remodeling will be provided by First Party and upon receipt of invoice, the Second Party will reimburse First Party for said decoration or remodeling costs.~~

8. ~~UN-TENANTABLE PREMISES:~~

~~If these premises shall be damaged by fire, casualty, natural disaster or other cause so as to be un-tenantable, the rental payments shall abate from the date of such damage and shall not resume until premises are restored to tenantable condition, provided, however, if the damage so caused shall render restoration by First Party impossible within sixty (60) days of the time of such damage, Second Party may elect to void this lease and the obligation to occupy and to make rental payments, shall cease from the date of said damage. Any prepaid rent shall be returned to Second Party for the period the premises are un-tenantable.~~

~~Should at any time, during the term of this lease, hazardous substances, chemicals or odors be discovered in the lease building in amounts determined by the appropriate State agency to be unacceptable, the Lessor will have sixty (60) days from date of written notice by the Lessee to satisfactorily dispose of the hazardous substances, chemicals or odors by a State pre-approved vendor or the Lessee may terminate the lease after said sixty (60) day period with no penalty to the Lessee.~~

~~In the alternative, if the First Party fails to comply with the terms of this provision, the Lessee may contract for the abatement and disposal of the above hazardous substances, chemicals or odors and the Lessor consents to the reduction of lease payments for the costs of abatement and disposal.~~

~~In addition, the obligation to occupy the leased premises and to make rental payments shall cease from the date of discovery of the hazardous substances. If conditions require the evacuation of the premises and relocation, Second Party may elect to void this lease and the obligation to occupy and make rental payments shall cease from the date of discovery of the hazardous substances. The First Party shall be responsible for relocation costs. Any prepaid rent shall be returned to Second Party for the period the premises are un-tenantable.~~

9. TERMINATION FOR CAUSE:

Should the First Party apply (i) for consent to the appointment of a receiver, trustee, custodian or liquidator of First Party, or of all of a substantial part of the assets of First Party, (ii) be unable, fail or admit in writing its inability to pay its debts as they become due, (iii) make a general assignment for the benefit of creditors, (iv) have an order for relief entered against it under applicable bankruptcy law, or (v) file a voluntary petition in bankruptcy or a petition or an answer seeking reorganization or an arrangement with creditors or taking advantage of insolvency law or any answer admitting the material allegations of a petition filed against First Party in any bankruptcy, reorganization or insolvency proceeding, after thirty (30) days written notice, the Second Party may terminate this lease agreement.

10. TERMINATION FOR FISCAL NECESSITY:

Notwithstanding any other provision of this lease, if funds anticipated for the continued fulfillment of this lease agreement are at any time not forthcoming, either through failure of the Legislature to appropriate funds specifically budgeted for this lease or the discontinuance or material alteration of the program under which funds were provided, then Second Party shall have the right to terminate this lease by giving First Party a reasonable notice specifying the reasons for such necessary termination. The termination of the lease pursuant to this paragraph shall not cause any penalty to be charged to the State agency. Any prepaid rent shall be returned to Second Party for the period following the termination date.

11. AUTOMATIC HOLD OVER:

This lease agreement, if not previously terminated, shall automatically expire at the end of the term specified unless Second Party shall have renewed the lease pursuant to Special Provision 2. However, Second Party shall be allowed to hold over after the end of the term and Second Party shall be a tenant from month to month at the same terms and conditions as contained herein. This hold over tenancy shall expire after a maximum of six (6) months unless written approval of the Secretary of Administration is secured.

12. REMOVAL OF PERSONAL PROPERTY:

All personal property placed, installed or constructed upon the premises by Second Party during occupancy, which may be removed at any time by Second Party at the end of the term without substantial damage to the real estate, shall be and remains the sole property of Second Party and may be removed. If substantial damage would occur, Second Party may elect to remove the property and restore the premises.

13. AGREEMENT WITH KANSAS LAW:

This Lease Agreement shall be subject, governed by and construed according to the laws of the State of Kansas.

14. ANTI-DISCRIMINATION CLAUSE:

First Party Agrees:

- (a) to comply with the Kansas Act Against Discrimination (K.S.A. 44-1001 et seq.) and the Kansas Age Discrimination in Employment Act (K.S.A. 44-1111 et seq.) and the applicable provisions of the Americans With Disabilities Act (42 U.S.C. S 12101 et seq.) (“ADA”), and Kansas Executive Order No. 19-02, and to not discriminate against any person because of race, color, gender, sexual orientation, gender identity or expression, religion, national origin, ancestry, age, military or veteran status, disability status, marital or family status, genetic information, or political affiliation that is unrelated to the person’s ability to reasonably perform the duties of a particular job or position;
- (b) to include in all solicitations or advertisements for employees, the phrase “equal opportunity employer”;
- (c) to comply with the reporting requirements set out at K.S.A. 44-1031 and K.S.A. 44-1116;
- (d) to include those provisions in every subcontract or purchase order so that they are binding upon such subcontractor or vendor;
- (e) that failure to comply with the reporting requirements of (c) above or if First Party is found guilty of any violation of such acts by the Kansas Human Rights Commission, such violation shall constitute a breach of the contract and the lease agreement may be canceled, terminated or suspended, in whole or in part, by the contracting state agency or the Kansas Department of Administration;
- (f) First Party agrees to comply with all applicable state and federal anti-discrimination laws and regulations;
- (g) First Party agrees all hiring must be on the basis of individual merit and qualifications, and discrimination or harassment of persons for the reasons stated above is prohibited;
- (h) if it is determined that the first party has violated the provisions of any portion of this paragraph, such violation shall constitute a breach of the contract and the lease agreement may be canceled, terminated or suspended, in whole or in part, by the contracting state agency or the Kansas Department of Administration;
- (i) The obligation to occupy and to pay any unpaid balance or rental payments shall cease from the date of cancellation, termination or suspension. Any prepaid rent shall be returned to Second Party from the cancellation date.

15. BINDING EFFECT:

The terms and conditions of this Lease shall be binding upon the parties, their heirs, agents, administrators, executors or legal successors.

16. RESPONSIBILITY FOR TAXES:

The State of Kansas shall not be responsible for any federal, state or local taxes, fees or assessments which may be imposed or levied upon the subject matter of the lease.

17. LIABILITY FOR DAMAGES:

Notwithstanding any language to the contrary, the State shall not be responsible for any damages caused by the public or its employees except as provided in the Kansas Tort Claims Act, K.S.A. 75-6101 et seq., as amended.

18. ACCESSIBILITY:

~~If the Department of Administration determines that improvements or changes are required for Second Party to comply with the minimum standards for accessible design, First Party agrees to make all improvements or changes within a reasonable period of time as determined by the Department of Administration. (Refer to the Americans with Disability Act Accessibility Guidelines, ADAAG; also reference K.S.A. 58-1301 et seq.). If the improvements or changes have not or cannot be completed, the Department of Administration may require Second Party to terminate this lease upon the giving of 120 days notice in writing to First Party. The obligation to occupy and make rental payments shall cease from the date of termination. Any prepaid rent shall be returned to Second Party from that date. Waiver of any element of this provision must be sought through application to the Director of Facilities and Property Management with the recommendation of the ADA Coordinator and can only be granted by the Secretary of Administration. Such waiver must be attached to and incorporated into this contract (reference Special Provision 4).~~

~~The following minimum standards for accessible space shall be required (ADA Checklist, Checklist for Existing Facilities):~~

- ~~1. Accessible parking, if parking is included in this contract.~~
- ~~2. An accessible route from an accessible entrance to primary function area (includes elevator if required to access other levels.~~
- ~~3. Accessible toilets.~~

19. ENERGY:

~~HVAC Performance: General office and common area shall be heated in the winter to maintain the space environment at 68—74 degrees Fahrenheit (F) with a relative humidity of 20—30 % and cooled in the summer at 68—78 degrees F with a relative humidity of 40—60 %. The HVAC system must be capable of maintaining +/- two (2) degrees F of the thermostat setting. As a guide, an adequately sized air distribution system shall provide 4—10 air changes per hour. HVAC equipment shall be properly sized and balanced to meet design conditions. Each zone provided shall be equipped with programmable thermostatic controls, capable of a 55 degree F night/weekend setback in the heating mode and a 85 degree F night/weekend set up in the cooling mode.~~

~~Heating system efficiency will not be less than 80% steady state at full load for natural gas boilers or furnaces. Air conditioning equipment will meet or exceed the performance ratings required under Federal and State guidelines. A~~

~~seven-day programmable time device will control all air handling systems where applicable controls exist. Minimum ventilation rates will be capable of 15 cubic feet per minute per person during occupied hours and automatically reduced during off work hours. Buildings are to be in full compliance with the ANSI/ASHRAE/IESNA Standard 90.1 latest edition, Energy Design of New/Existing Commercial Buildings.~~

~~Telecommunication, Computer, UPS and server room(s) require air conditioning systems designed to ensure proper environmental requirements are met. These rooms shall be maintained between 65 & 72 degrees F. The HVAC system must be capable of maintaining +/- two (2) degrees F of the thermostat setting. This condition must be maintained 24 hours a day, seven (7) days a week. HVAC shall be thermostatically controlled within the room and be independent of the house system.~~

~~Two Kansas Administrative Regulations, (1-66-1 and 1-66-3), became effective February 4, 2011, requiring the completion of an energy audit for lease space. The K.A.R.'s require that each new lease, lease renewal or extension must include an energy audit for lease property. In the event the energy audit indicates that the lease space uses an excessive amount of energy, the owner or lessor is required to implement cost effective energy conservation measures that are approved by the Secretary of Administration to eliminate excessive amounts of energy usage.~~

20. ADDITIONAL REQUIRED DOCUMENTS CHECKLIST:

The following documents must be submitted with the signed Lease:

1. ☐ The Energy Star Portfolio Manager offers a self-performed audit. Please go to: <http://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager> and create an account. An approved substitute energy audit may be submitted in lieu of the Energy Star Portfolio Manager.
2. ☒ A Tax Clearance Certificate application may be obtained from the Kansas Department of Revenue at the following address: <http://www.ksrevenue.org/taxclearance.html>.
3. ☐ A self-performed Americans with Disabilities Act (ADA) Checklist is available at the Department of Administration's webpage under the Resources Section at the following address: <http://admin.ks.gov/offices/ofpm/real-estate-leasing>.
4. ☒ A certification in accordance with K.S.A. 75-3740e and K.S.A. 75-3740f, the State of Kansas shall not enter into a contract with a Company to acquire or dispose of goods or services with an aggregate price of more than \$100,000, unless such Company submits a written certification that such Company is not currently engaged in a boycott of Israel. This does not apply to an Individual.
5. ☒ Policy Regarding Sexual Harassment, as required by Executive Order 18-4.

21. SPECIAL PROVISIONS:

The following Special Provisions indicated by a check mark and numbered as listed hereafter or those additional numbered Special Provision contained on an attachment, are made a part hereof and incorporated into this contract.

The following Special Provisions apply: 2 and 4 (marked by an X in the checkboxes below)

- Spec. Prov. 1.** ☐ **Termination Prior to Expiration of Term:** Notwithstanding the length of the term, Second Party may terminate this lease at any time prior to the expiration of the term upon the giving of days notice in writing to First Party.
- Spec. Prov. 2.** ☒ **Renewal:** By the giving of notice in writing to First Party at least days prior to the end of the term specified, Second Party may renew this lease for an additional term of under the same rent, conditions and terms set out herein.
- Spec. Prov. 3.** ☐ **Parking:** First Party shall furnish to Second Party off-street parking for motor vehicles upon land adjacent to the leased facility.
- Spec. Prov. 4.** ☒ **Waiver:** A waiver to the Accessibility Standards as specified in paragraph 18 above is attached and incorporated in this contract and made a part hereof.
- Spec. Prov. 5.** ☐ **Liquidated Damages:** Should the premises not be available for occupancy on the first day of the lease term, the Lessee will have no obligation to make rental payments until occupancy is available. The Lessor agrees that liquidated damages in the amount of \$ per day shall be deducted from subsequent rental payments due from the Lessee, for the period from the first day of the lease term until the premises are ready for occupancy. If the premises are not available for occupancy days after the first day of the lease term, Lessee may terminate the Real Estate Agreement.
- Spec. Prov. 6.** ☐ The request for Proposal and the Bidder's Response to the RFP including the Bidder's counter offer and best and final offer and all supporting documents, shall be incorporated into and made a part of this lease agreement.

22. ADDITIONAL SPECIAL PROVISIONS:

Additional Special Provisions, if any, should be set out on a separate sheet beginning with Number Seven (7). Special Provisions must be listed in numerical order to be considered effective to bind the First Party and Second Party to this agreement. Additionally, First Party and Second Party must sign their names immediately following the last listed Additional Special Provision on the attached sheet.

The following Additional Special Provisions apply:

APPROVALS OF LESSOR & LESSEE

Lessor

Date

CERTIFICATION STATEMENT: I certify that the lease agreement is entered into within the authority of the law, is with my approval and that the person signing the same for the State immediately below is authorized to do so.

Lessee

Date

APPROVALS OF THE STATE OF KANSAS: For Use by State of Kansas Signatories Only

Attorney, Department of Administration

Date

Director of Facilities and Property Management, Department of Administration

Date

Secretary of Administration

Date



DEPARTMENT OF THE ARMY
U.S. ARMY CORPS OF ENGINEERS, KANSAS CITY DISTRICT
601 E 12TH STREET, 635 FEDERAL BLDG
KANSAS CITY, MISSOURI 64106-2824

December 15, 2024

SUBJECT: Per and Polyfluoroalkyl Substances Program (PFAS), **Salina AASF ARNG**

Salina Airport Authority
Attn: Pieter Miller
3237 Arnold Avenue
Salina, KS 67401

Dear Mr. Miller:

The U.S. Army Corps of Engineers (USACE), in coordination with the Army National Guard, is investigating possible presence of per- and poly-fluoroalkyl substances (PFAS) in exceedance of US Environmental Protection Agency (EPA) guidelines at Salina AASF ARNG located near Salina, Kansas. Saline County's tax assessor record reflects that you are the owner of land that is within the investigation's proposed sampling area. Please see the attached EPA fact sheet for more information on PFAS or go to <https://www.epa.gov/pfas>.

We are requesting access to your land, to perform field work in connection with the investigation. Your authority, if granted, will be in the form of the attached Right of Entry (ROE) document, which contains the land access terms and conditions for a term not to exceed **24 months**. Upon receipt of the signed ROE, your property will be included in the planned investigation.

The work to be performed may include water sampling, soil sampling, and installation of monitoring wells using a small drilling truck at a safe and agreeable location to you will be installed. These activities will be accomplished by a Federal contractor, at no cost to the property owner, and standard practices with regard to protection of the environment will be followed at all times. Additionally, no fences, buildings, nor other improvements will be disturbed.

At this time, specific dates for performing the field work have not been set; however, the contractor will attempt to contact you prior to beginning any work on your property with the contact information you provide in the ROE.

Upon completion of the investigation, you will be provided the results and analysis of the sampling. Laboratory analysis for PFAS is complex; therefore, the result may require at least 60 days to be completed. If any PFAS exceeding EPA guidelines are found, they will be discussed with you and further permission will be requested before proceeding with remedial action.

Enclosed is the ROE form. Please sign and return at your earliest convenience. Once accepted by the United States, a fully executed copy will be returned to you. If you decide that you do not want to participate in the PFAS program, please inform this office in writing.

If you have questions regarding the on-site investigation, please contact Jennifer Li, Army National Guard Project Manager, at (520) 671-6350, email: Jennifer.j.li2.ctr@army.mil. If you have questions regarding the right of entry document, you may contact Katie Long, Realty Specialist, at (816) 389-2409 or email: kathryn.c.long@usace.army.mil. Thank you for your cooperation and support.

Sincerely,

Seth A. Thomas

Seth A. Thomas
Real Estate Contracting Officer

Enclosures

DEPARTMENT OF THE ARMY
RIGHT-OF-ENTRY
Per and Polyfluoroalkyl Substances (PFAS) Program

Project: Salina AASF ARNG - PFAS

Property I.D. #: Assessor Parcel Number (APN) 0850883404013001000, 0850883403001005000, 0850883403001001000, 0850883403001006000, 0850883403001007000, 0851320302001004000, 0850883404009001000, 0850883404012001001, 0850883404012002000, 0850883404013002000, 0850883404002006000

The undersigned, hereinafter called the “**Salina Airport Authority**”, in consideration for the mutual benefits of the work described below, hereby grants the **UNITED STATES OF AMERICA**, Department of the Army, hereinafter called the “Government”, a right-of-entry upon the following terms and conditions:

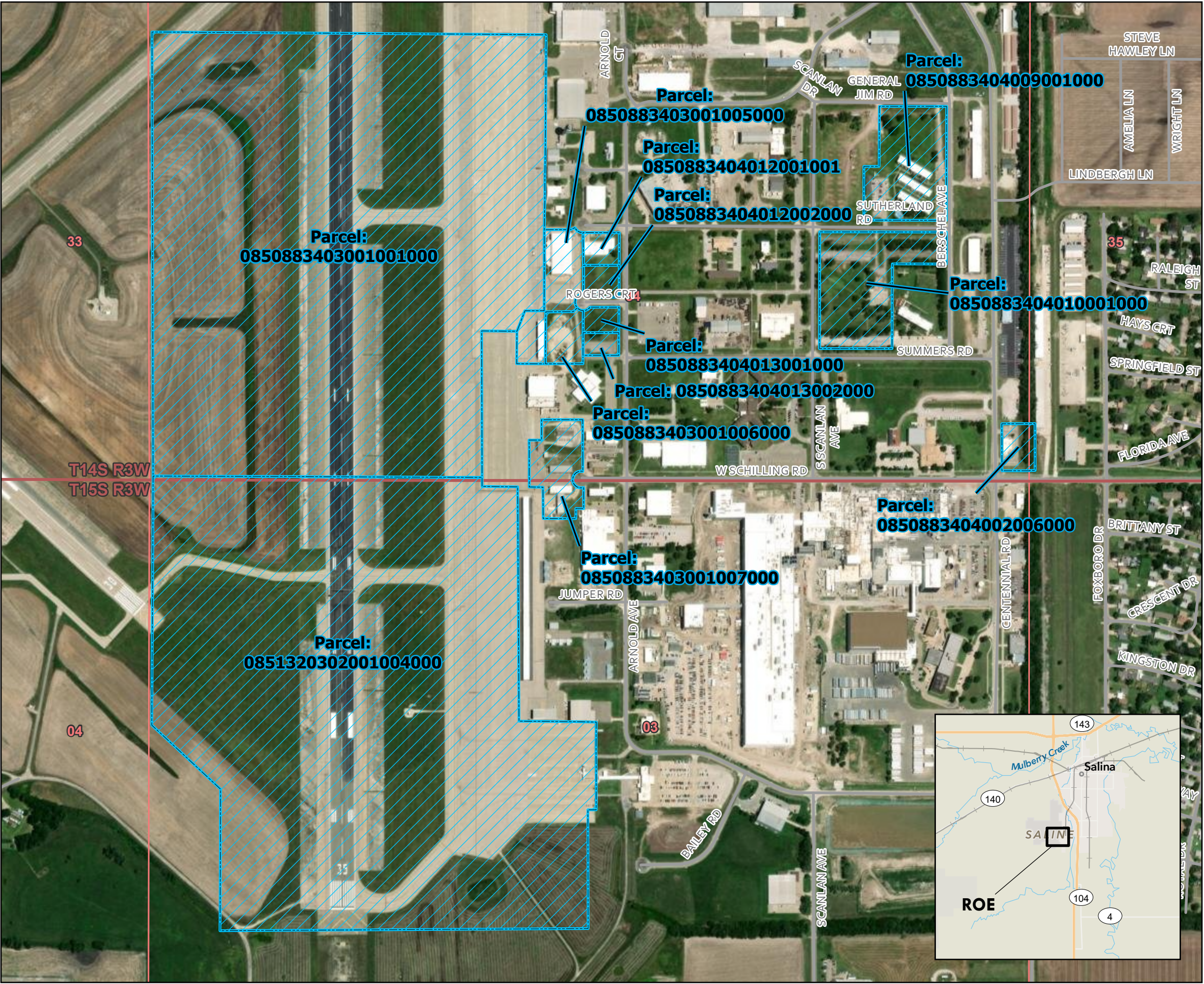
1. The **Salina Airport Authority** hereby grants to the Government, its employees, officers, and contractors, an irrevocable and assignable right to enter in, on, over and across the land described below in APN-0850883404013001000, 0850883403001005000, 0850883403001001000, 0850883403001006000, 0850883403001007000, 0851320302001004000, 0850883404009001000, 0850883404012001001, 0850883404012002000, 0850883404013002000, 0850883404002006000 for the purpose of conducting remedial investigations, to include water sampling, soil and sediment sampling, including the right to install and sample monitoring wells as determined by the Government for a period not to exceed **24 months** or for a period not less than the duration of the **investigative** phase, whichever is longer, beginning with the date of the signing of this instrument for use by the Government, its representatives, agents, contractors, and assigns, as a work area for the PFAS Program, and perform any other such work as may be necessary and incidental to the Government’s **investigative** phase on said lands.
2. The **Salina Airport Authority** also grants the right to enter and exit over and across any other lands of the **Salina Airport Authority** as necessary to use the described lands for the purposes listed above.
3. All proposed activities will be coordinated with the **Salina Airport Authority** 7 days prior to the start of a phase of field work.
4. All tools, equipment, and other property taken upon or placed upon the land by the Government shall remain the property of the Government and may be removed by the Government at any time within a reasonable period after the expiration of this right-of-entry.
5. If any action of the Government’s employees or agents in the exercise of this right-of-entry results in damage to the real property, the Government will, in its sole discretion, either repair such damage or make an appropriate settlement with the **Salina Airport Authority**. In no event shall such repair or settlement exceed the fair market value of the fee title to the real property at the time immediately preceding such damage. The Government’s liability under this clause is subject to the availability of appropriations for such payment, and nothing contained in this agreement may be considered as implying that Congress will at a later date appropriate funds sufficient to meet deficiencies. The provisions of this clause are without prejudice to any rights the **Salina Airport Authority** may have to make a claim under applicable laws for any damages other than those provided for herein.
6. The land affected by this right-of-entry is located in Salina, Saline County, Kansas, and is described as follows: APN(s) 0850883404013001000, 0850883403001005000, 0850883403001001000, 0850883403001006000, 0850883403001007000, 0851320302001004000, 0850883404009001000, 0850883404012001001, 0850883404012002000, 0850883404013002000, 0850883404002006000 as shown on **EXHIBIT “A”** attached hereto.

7. In signing the Right of Entry, I understand that geographical information in the form of latitude and longitude coordinates of sampling locations on this property will be associated with specific sampling results shared with regulatory agencies supporting DoD's cleanup efforts and may become publicly available. Personally identifiable information (PII) such as names and addresses will not be released and remains protected from public release by the Freedom of Information Act (5 U.S.C. § 552).

Dated this _____ day of _____, 20 _____.

BY: _____
Salina Airport Authority
Pieter Miller
Executive Director

BY: _____
THE UNITED STATES OF AMERICA
Seth A. Thomas
Real Estate Contracting Officer



Salina AASF

PFAS Right of Entry

Saline County, KS
T 14S & T 15S, R 3W
6th P.M.

Legend

- ROE Parcel
- Sections
- Township
- Streets/Roads

Owner:
SALINA AIRPORT AUTHORITY



Disclaimer: The United States government and USACE furnishes this data and the recipient accepts and uses it with the express understanding that the government makes no warranties, expressed, or implied, concerning the accuracy, completeness, reliability, usability, or suitability for any particular purpose of the information and data furnished. The United States shall be under no liability whatsoever to any person by reason of any use made thereof. Data displayed on this map are approximations derived from GIS layers and should not be used in place of survey data or legal land descriptions.


Real Estate	
CENWO-RE-S	
Produced By: Andrew Groves	 US Army Corps of Engineers ® Omaha District
Production Date: 4-DEC-2024	
Revised By:	
Revision Date:	
File Location: T:\PFAS\GIS\Salina_AASF\Maps\Maps.aprx	

EXHIBIT "A"

Salina Airport Authority

Other Income Fee Schedule

Revised April 16, 2025



Gate cards	\$ 25.00	per key (new or replacement)
Telephone service	\$ 0.095	per minute (long distance)
Facility keys	\$ 20.00	per key (new or replacement)
Lock change	\$ 65.00	per door
GA Hangar Fob	\$ 160.00	per Fob
Finance Charge on overdue balances	\$75 or 6%	of the overdue balance
Air Terminal Conference Room (Wifi and TV Included)	\$ 125.00 \$ 25.00	per day per hour
Air Carrier Ramp / Background Check Fee		
Security Threat Assessment (STA)	\$ 20.00	per employee
Criminal History Record Check (CHRC)	\$ 45.00	per employee
Photocopies	\$ 0.15	per page
Fax Services		
Outgoing	\$ 5.00 \$ 2.00	for first page per page after first
Incoming	\$ 1.00	per page
Notary service	\$ 20.00	per signature
NSF Check	\$ 40.00	each
Credit Card Processing Fee		
Fees charged for paying with credit card	*Actual Cost	
<i>*Actual cost is determined by Credit Card processing company as a % of sale or flat fee</i>		
Self-fuel permit fee	\$ 700.00	
Fuel Spill Clean up		
Man hour	\$ 95.00	
Small Equip.	\$ 50.00	per hour
Large Equip.	\$ 85.00	per hour
Consumables		at cost
Ag Operator Fee	\$ 790.00	per year
Airfield Escort Fee	\$ 75.00	per hour (min. of 1 hr.)
AOA Driving Training	\$ 75.00	per class
Fuel Flowage Fee	\$ 0.0953	per gallon
Signatory Landing Fees	\$.75 <60,000lbs. \$ 1.45 >60,000lbs.	
(per 1,000 lbs. per landing)		
Non-Signatory Landing Fees	\$ 2.35	
(per 1,000 lbs. per landing)		
ARFF Standby Fee	\$ 95.00	per hour
ARFF Index C/D/E Fee	\$ 975.00	per flight
Terminal Use Fee (Public Charter)	\$ 975.00	per flight
Terminal Security (Public Charter)	\$ 775.00	per flight (includes LEO)
Maintenance Service Fee	\$ 95.00	per hour plus supplies & equipment (for items the responsibility of tenant)
Other contract services	7.50%	plus cost

* Minimum of 1 hour for equipment rental

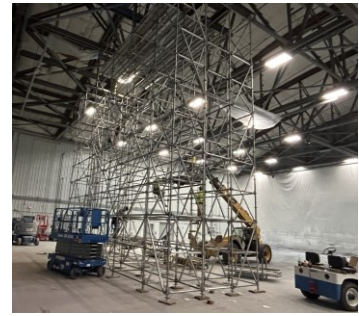
DATE: April 11, 2025
TO: Pieter Miller
FROM: Maynard Cunningham
SUBJECT: April 16, 2025, SAA Regular Board Meeting

Facilities and Construction Notes

Current Projects

- **PH305 (SLN Fuel Facility Decommissioning and UST Removal)** – The Salina Airport Authority provided a Notice of Award to Stone Sand Company of Great Bend, KS, for the decommissioning and removal of the underground storage tanks at the former Pump House 305 fuel facility. A Notice to Proceed will be issued upon receipt of contract documents from the contractor.
- **Airport Industrial Center No. 3 Subdivision (Project 80)** – Scanlan Ave. from Waterwell Rd south to Swanson Dr. is nearing completion. Final grading of the detention ponds continues as the underground storm sewer system is being installed. Sewer line pipe installation has begun with boring the line under Waterwell Rd.
- **Hangar 959(1Vision Aviation) MRO Tail Enclosure** – Ghafari and Rubb Building Systems personnel held a kickoff meeting April 11 to coordinate as Rubb completes final design to begin manufacturing the tail enclosure which will allow the tail of widebody aircraft to be in an enclosed area for MRO work at Hangar 959.
- **M.J. Kennedy Air Terminal Building Renovation & Expansion AIP 55 (Construction)** – Icon Structures and its subcontractors have completed necessary demolition allowing for the excavation and placing of base material for the TSA and passenger hold room areas to get started at the Terminal. Excavation for footings is planned to start this week, and will be followed by forms for the stem walls.
- **M.J. Kennedy Air Terminal Parking Lot Rehabilitation & Expansion AIP 54 (Design)** – Personnel from Lochner, the engineering firm selected for the design of the M.J. Kennedy Air Terminal Parking Lot Rehabilitation & Expansion, are in progress of design of the parking lot rehabilitation and expansion project. Design is scheduled to be completed with the project out for bid in April 2025. The grant application for construction will be submitted in June.
- **Runway 12/30 (AIP 52 & 53)** – Rehabilitation of Runway 12/30 includes asphalt mill and overlay, edge lighting, lighted guidance signs, and removal of portions of excess pavement. The Notice of Award was submitted to APAC November 5, 2024. A pre-construction meeting was held on April 1 and contractors arrived on site April 7 to begin the pavement removal portion of the project.

- **Hangar 606 (1Vision Aviation) Storm Damage** – Resulting from the reported 100 mph wind gusts on May 19, 2024, a bottom chord in one of the arched roof trusses at Hangar 606 and bracing connecting to another chord were damaged. James Coy Construction and subcontractors erected scaffolding to shore up and support the truss so the damages section could be cut out and replaced. The contractors are fabricating the replacement truss chord section from wood and structural steel channel.



Special Projects

- **Schilling Project Environmental Remediation**
 - **Plume B Excavation** – Plume B near Building 614 as part of the Schilling environmental remediation project has been backfilled. Topsoil and seeding are all that remain to complete the project.
 - **Directed Groundwater Recirculation System (DGRS)** – Ollson has submitted 30% plans for the DGRS to KDHE awaiting review and comments. KSU-Salina, City of Salina, SAA, Dragun, and Ollson personnel participated in a site walk through October 2, 2024, to review property development since the project design began and discuss future development that may affect the DGRS design.

Completed Projects

- **Lavatory Cart Station (Avflight & SkyWest)** – The contractor, Bar-S, completed the lavatory cart station project April 1.
- **M.J. Kennedy Air Terminal (TSA)**
 - **Water Quality Testing** – The General Services Administration (GSA) Public Buildings Service has added a lease amendment to the lease for the TSA space at the Terminal that requires water quality testing for lead, copper, total coliform, and legionella. The final sampling for legionella testing was completed March 24, 2025.

DATE: 4-11-25

TO: Pieter Miller, Executive Director

FROM: David Sorell

SUBJECT: April Board Meeting Update

Airport Operations

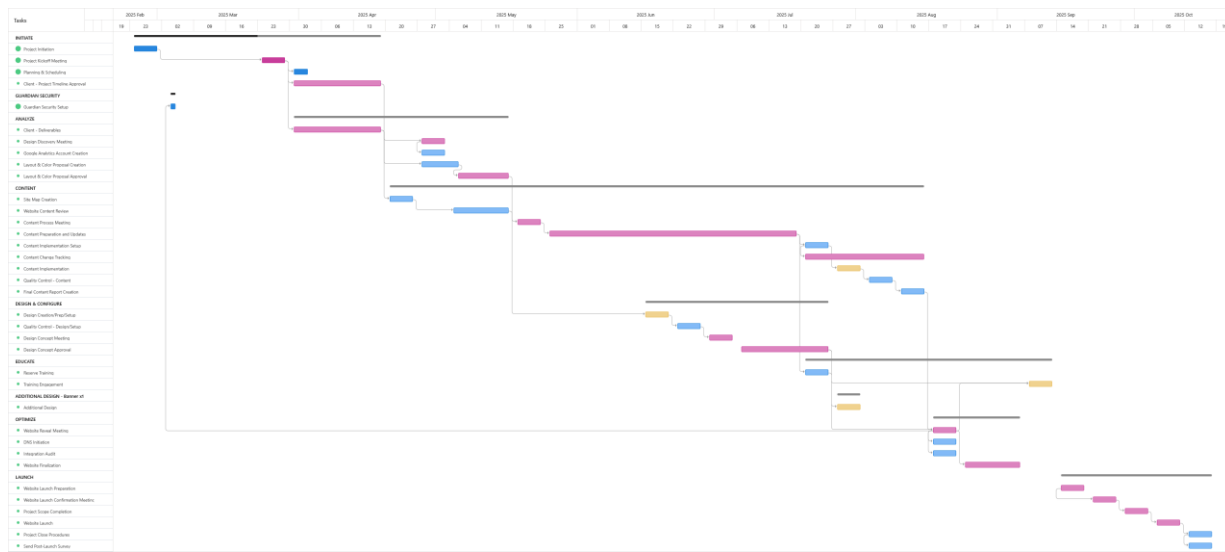
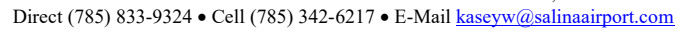
With the closure of runway 12/30 for construction the operation and maintenance departments have been busy issuing notams, removing signs and escorting contractors.

Airfield runway safety during construction is a high-stakes area, and there are strict standards and best practices to ensure the safety of both construction crews and ongoing air operations. Planning and coordination are important and pre-construction meetings with airport operations, air traffic controllers and contractors are critical for smooth and safe operation.

Clearly defined work zones, equipment staging areas, and vehicle routes are key to safe operation. Using high visibility barricades, lighting and signage demarcates closed or restricted areas. Temporary runway closure markings (large yellow X's) are crucial to avoid pilot confusion for closed areas of airfield.

Operations staff conduct special inspections of the construction site daily to ensure that all safety aspects are being met by checking barricades, construction equipment placement and foreign object debris (FOD). While the runway is closed this presents a great time for maintenance to thoroughly evaluate lights and signs. All runway lights were removed along with several signs which were taken back to the shop to be inspected and repaired.





Employee Training

Salina Airport Authority employees have successfully completed the required cybersecurity training for the first quarter of 2025.

The training modules for Q1 focused on critical and emerging cybersecurity threats, including:

- **Password Reuse:** Highlighted the risks of reusing passwords across platforms and emphasized the use of strong, unique credentials supported by multi-factor authentication.
- **Smishing (SMS Phishing):** Educated staff on how to recognize and respond to fraudulent text messages designed to steal personal or organizational information.
- **AI Hallucinations:** Provided an overview of risks associated with relying on generative AI tools, including the potential for fabricated or misleading outputs.
- **Open-Source Intelligence (OSINT):** Outlined how publicly available information can be exploited by bad actors and encouraged staff to be mindful of the digital footprint they leave online.

This training is part of our continued commitment to strengthening our cybersecurity posture and mitigate risk across all operational areas.

Upcoming Events

RSAT Meeting

SLN ATCT, in conjunction with SAA management, is hosting a Runway Safety Action Team (RSAT) meeting. Runway incursions remain a serious concern nationally. One important component of our ongoing efforts to improve surface safety at SLN Airport involves conducting a Runway Safety Action Team (RSAT) meeting at least once each year.

The purpose of this RSAT meeting is to unite those individuals and organizations that are actively involved in air traffic operations and movement of aircraft, vehicles, and equipment in the Airport Operations Area (AOA). We look for participation from all major airport interests including tenants, fixed base operators, airport operations and maintenance personnel. Participants are asked to help develop recommendations and solutions to enhance surface safety. Those recommendations serve as the foundation for a site-specific Runway Safety Action Plan.

The meeting will be held at Hangar H600 (2720 Arnold Ct, Salina KS, 67401) and via Zoom on April 22nd, 2:00-3:00 PM CST.

To join the meeting through zoom, go to:

<https://us02web.zoom.us/j/83753732532?pwd=n9j9XtkbgjFY1TXCOxq5LiB6nsl4rp.1> click the JOIN button; enter Meeting ID: **837 5373 2532** Passcode: **377480**. If prompted, accept the Zoom application as instructed.

IAH Inaugural Flight

The Salina Airport Authority is excited to invite the public to a special celebration marking the inaugural United Express flight from Salina Regional Airport (SLN) to Houston's George Bush Intercontinental Airport (IAH) on Friday, May 2, 2025.

This milestone event, celebrating the launch of Salina's first-ever nonstop commercial air service to Houston, will take place at the Salina Regional Airport Terminal beginning at 9:45 a.m. and culminating with the flight's departure at 11:30 a.m.

Come learn more about United for Business and how it can simplify and enhance your company's travel experience. Representatives will be on hand to share exclusive benefits and answer questions during the inaugural flight event.

Distinguished guests will include leaders from the City of Salina, the Kansas Department of Transportation, SkyWest Airlines, and the Salina Airport Authority. A ribbon cutting and formal remarks will honor the significance of this new route, which connects Salina to a major United Airlines hub and opens up greater travel and business opportunities for the region.

The event is open to the public, and all are welcome to attend.

Announcements

Below are the upcoming scheduled board meetings. All board meetings will be held at Hangar H600, Room 100.

Wednesday, April 16, 2025, 8:00 a.m.
Wednesday, May 21, 2025, 8:00 a.m.
Wednesday, June 18, 2025, 8:00 a.m.
Wednesday, July 16, 2025, 8:00 a.m.

Regular Board Meeting – **Board photos**
Regular Board Meeting
Regular Board Meeting
Regular Board Meeting

The poster features the United Airlines logo at the top left, with the text "UNITED" in large white letters and a globe icon. Below it, it says "Operated by SkyWest Airlines". To the right, a white box contains the text "New Nonstop service to Houston (IAH)". The main headline reads "DON'T MISS OUR INAUGURAL FLIGHT! Come and join us to celebrate!". Below this, the location "MJ Kennedy Air Terminal Building, 3237 Arnold Ave, Salina, Kansas 67401" and the date "Friday, May 2, 2025, 9:45 AM — 11:45 AM" are listed. A schedule of events follows: "10:00 AM—Meet SkyWest and SAA Staff", "10:30 AM—Formal Remarks", "10:45 AM—Ribbon Cutting", and "11:30 AM—Departure to Houston". A paragraph encourages attendees to learn more about United for Business. On the right side, there is a photograph of a United Express aircraft tail with the registration "N956SW" and the "Fly SLN Airport" logo.

UNITED

Operated by SkyWest Airlines

DON'T MISS OUR INAUGURAL FLIGHT!
Come and join us to celebrate!

MJ Kennedy Air Terminal Building
3237 Arnold Ave
Salina, Kansas 67401

Friday, May 2, 2025
9:45 AM — 11:45 AM

Celebrate the beginning of a new era, meet the team, and grab some awesome gear!

10:00 AM—Meet SkyWest and SAA Staff
10:30 AM—Formal Remarks
10:45 AM—Ribbon Cutting
11:30 AM—Departure to Houston

Come learn more about United for Business and how it can simplify and enhance your company's travel experience. Representatives will be on hand to share exclusive benefits and answer questions during the inaugural flight event.

FLY SLN Airport

N956SW